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THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

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VOL. LXXV., No. 21. NEW YORK, May 22, 1909 WHOLE No. 1947

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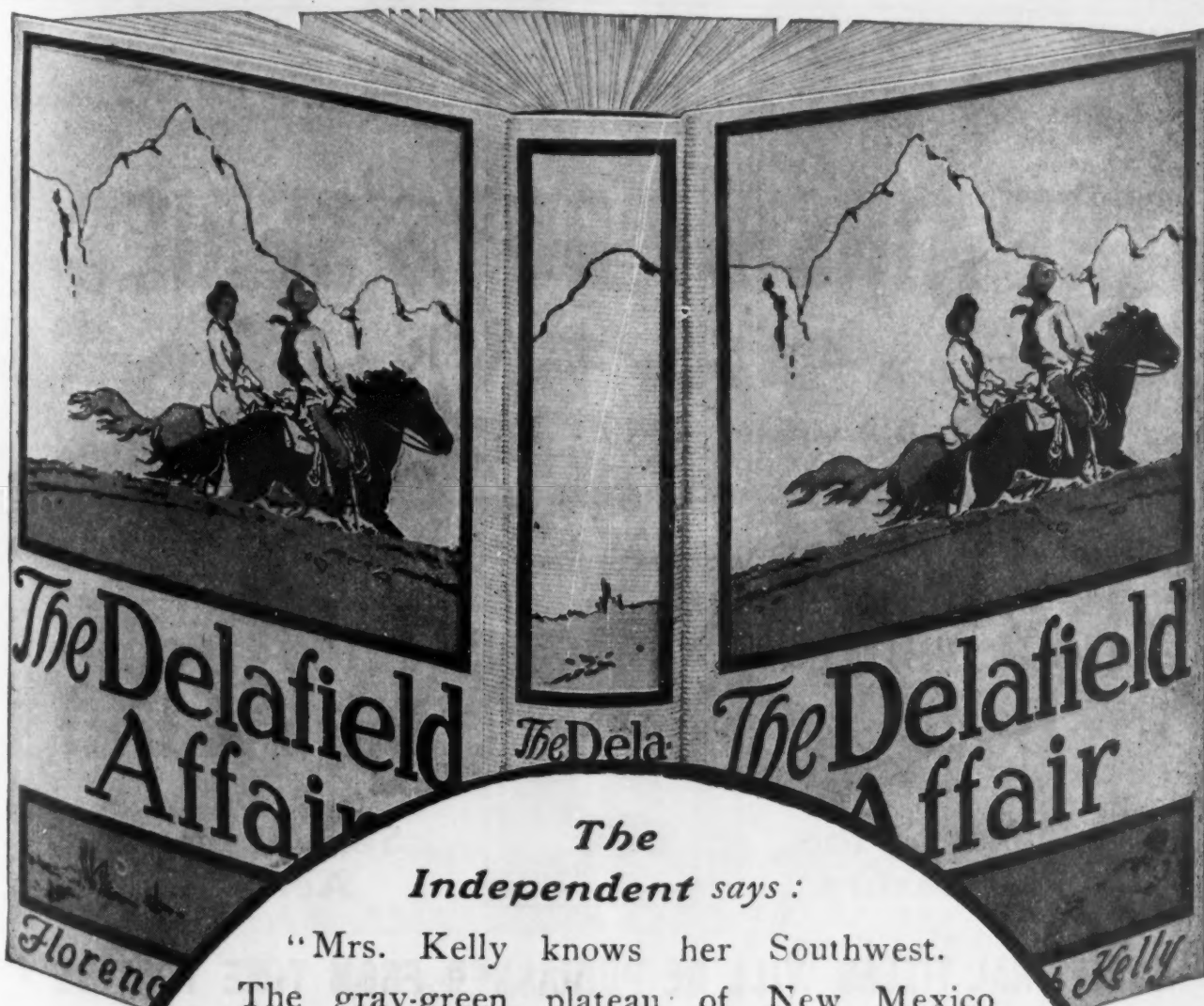
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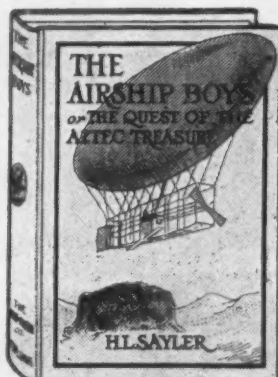
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Office of THE PUBLISHERS' WEEKLY
298 BROADWAY, NEW YORK

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MAY 22, 1909.

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PUBLICATION OFFICE, 298 BROADWAY, P. O. BOX, 943, N. Y.
 R. R. BOWKER, Editor and Publisher.

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NOTES IN SEASON.

B. W. HUEBSCH, New York City, will publish May 27 in his progressive *Art of Life* series "Product and Climax," by Professor Simon N. Patten, of the University of Pennsylvania, who gives a popular presentation of the relation of the toiler to his pleasure. The author treats of settlement work, social unrest, ethical movements and economic theories in the same authoritative manner that gave such interest to his "New Basis of Civilization."

THE MACMILLAN COMPANY publish this week "The Life and Times of Laurence Sterne," by Professor Wilbur L. Cross, who has had access to many letters and documents hitherto unknown, and has produced a book which fills a gap in literary biography; "The American High School," by John Franklin Brown, who studies carefully the history and goal of the great institution that is still beset with many problems; "The Elements of Hygiene for Schools," by Isabel McIsaac; "Genetic Psychology," by E. A. Kirkpatrick, a manual marked by condensation and directness; and "Recitations for Assembly and Classroom," by Anna T. O'Neill.

A. C. McCLURG & Co. will publish early in June "Pictorial Log of the Battle Fleet Cruise Around the World," by Roman J. Miller, chief turret captain of the *Vermont*, with pictures by H. R. Jackson, official photographer to the fleet. Whoever followed the progress of the ships as told in fragments by letters and cable will welcome this full and completely illustrated account of the whole voyage, of lovely and majestic nights at sea, and gay, crowded, strenuous days in foreign ports, of the frolics of the sailors' leisure and the hard work of target practice with twelve-inch guns. They will also publish early next month "Around the World with the Battleships," by the same author, with introduction by James B. Connelly, also illustrated; and a second edition of Florence Kelly's "The Delafield Affair."

HOUGHTON MIFFLIN COMPANY will publish on May 29 a volume entitled "Gambolling with Galatea—a pleasant pastoral of beauty and her beasts," by Curtis Dunham, author of "Two in a Zoo," with illustrations by Oliver Herford, which presents summer life on a farm in a new amusing light, described as a "rural comedy with an entirely new vein of humor and sentiment . . . which cannot be described by comparison with anything else in literature;" "The People at Play," by Rollin Lynde Hartt, (with illustrations and decorations,) a genial study of the amusements of the people—the melodrama, the skating rink, the baseball game, the moving picture show treated with a wit and humor and a human understanding of the minds and hearts of the people that is as delightful as it is instructive; "Charles W. Eliot, President of Harvard University, May 19, 1869-May 19, 1909," by Dr. Eugen Kühnemann, described fully elsewhere; "The Eternal Values," by Hugo Münsterberg, a book that has been written in the service of the search for a new philosophy, for a new expression of the meaning of life and reality which first appeared last year in Germany and greeted there as one of the great philosophic efforts of modern times; also, "Choosing a Vocation," by the late Professor Frank Parsons, in charge of the Boston Vocation Bureau of the Civic Service House, at which a corps of expert advisers gave practical advice to young men and women concerning the choosing of a trade or profession for their life work.

WEEKLY RECORD OF NEW PUBLICATIONS.

The prices of *net* books issued by publishers who protect the prices of their new publications are preceded in this list by the double asterisk **, and the word *net* follows the price. Works of fiction (not *net*) of which a minimum price is protected by their publishers, are preceded by a dagger †. The prices of *net* books not protected are preceded by a single asterisk *, and the word *net* follows the price.

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c. ed.; translations, c. tr.; n. p., in place of price, indicates that the publisher makes no price, either *net* or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. 48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights.

American (The) cyclopedia of the automobile; or, motor cars and motoring self-taught: a work of reference and self-instruction, by T: H. Russell and C: P. Root, assisted by a corps of experts. 6 v. Chic., Thompson & Thomas, [1909.] c. il. pls. diagrs., 8°, cl., \$18.50.

Andrews, E. L. The stock exchange and the public. N. Y., E. L. Andrews, 1 W. 69th St., [1909.] 15 p. 8°, pap., 25 c.
Reprinted from the *Banker's Magazine*, New York.

Arctander, J: W. The apostle of Alaska: the story of William Duncan of Metlakatla. N. Y. and Chic., Revell, [1909.] c. 395 p. pls. pors. map, O. cl., *\$1.50 net.

A record of the work of William Duncan, missionary to the Indians on the reservation on Annette Island off the coast of Alaska. There are now about a thousand of these Christianized Indians, and Duncan is their instructor and overseer in industrial enterprises, including boatbuilding, sawmilling, salmon-canning etc. besides being schoolmaster, preacher and pastor for his devoted people. Illustrated from photographs taken on the spot. Full of anecdotes and legends told by Mr. Duncan himself.

Ashcroft, Edgar A. A study of electrothermal and electrolytic industries; statistics by I. J. Moltkehanen. In 3 pts. pt. 1, Introductory. N. Y., McGraw Publishing Co., 1909. c. 11+130 p. figs. fold. fig. O. cl., *\$2 net.

Baedeker, Karl. Central Italy and Rome. 15th ed. N. Y., Scribner, [imported,] 1909. il. maps, plans, 16°, cl., \$2.25.

Baedeker, Karl. The United States; with excursions to Mexico, Cuba, Porto Rico and Alaska: a handbook for travellers; with 33 maps and 48 plans. 4th rev. ed. N. Y., Scribner, [imported,] 1909. 102+724 p. 16°, cl., *\$4.50 net.

Bailey, Liberty Hyde. The college of agriculture and the state: an address delivered on the occasion of Farmers' Week at Cornell University, Feb. 26, 1909. [Ithaca, N. Y., Liberty Hyde Bailey, Cornell University, 1909.] 36 p. O. pap., gratis.

Barrett, Frank W. Z. Mourning for Lincoln. Phil., John C. Winston Co., 1909. c. 91 p. D. cl., **\$1 net.

The author has gathered from book, magazine, newspaper and personal contact with those who were eye-witnesses of the events, material illustrative of the great sorrow a great nation suffered when its beloved president died his tragic death. There is a vast literature about Lincoln, but little as yet has been shown of the sorrow of the nation when the great leader died.

Bayley, Harold. A new light on the Renaissance; displayed in contemporary emblems. N. Y., Dutton, 1909. 8+270 p. il. 8°, cl., *\$4 net.

A study in mediævalism. Throws new light on the Grail legend, on "The romaunt of the rose" and other mediæval allegories. A study of the water-marks in paper is made since 1282, proving that they constitute a coherent and unbroken chain of emblems, carrying the thought of the Middle Ages to the present time. Over 400 facsimiles of these marks are produced in the book.

Bible. Old Testament. The Old Testament in Greek, according to the text of Codex Vaticanus, supplemented from other uncial manuscripts, with a critical apparatus containing the variants of the chief ancient authorities for the text of the Septuagint; ed. by Alan England Brooke and Norman McLean. v. 1, pt. 1, Genesis; pt. 2, Exodus and Leviticus. N. Y., Putnam, 1909. 4°, bds., ea., *\$4 net.

Brown, Demetra Vaka, [Mrs. Kenneth Brown.] Haremlik; some pages from the life of Turkish women. Bost., Houghton Mifflin Co., 1909. c. 275 p. D. cl., **\$1.25 net.

Ten true stories of what the author saw in the harems of her native city of Constantinople when she returned thither after passing six years in America. This is the latest word concerning the feelings and hopes of Turkish women and it is written by an author whose advantages for observing and understanding them are unsurpassed. No veils, actual or figurative, to be worn in her presence, for, although her family is Greek, its members have held Turkish official positions for seven centuries.

Brown University. Books printed in Lima and elsewhere in South America after 1800. [John Carter Brown Library.] Providence, R. I., Brown University, 1908, [1909.] 8 p. 4°, cl., 50 c.

Most of the books were secured by Mr. Brown from the library of Henri Ternaux-Compans. The books listed are from the period 1801-1839.

Buffington, F. C. Physical training for Filipinos. Bost., Heath, 1909. c. 13+150 p. il. 12°, cl., \$1.

Caesar, Caius Julius. Cæsar's expeditions to Britain; De bello Gallico, iv. 20-36; v. 1-23, by W: A. Edward. N. Y., Longmans, Green & Co., 1909. 39+103 p. il. D. cl., 50 c.
Editor is classical master, Broughton Higher Grade School, Edinburgh, and is also author of "The educator in Latin."

Campbell, F. W. Groves. Apollonius of Tyana: a study of his life and times; with an introd. by Ernest Oldmeadow. N. Y., Mitchell Kennerley, 1909. 7-120 p. 8°, cl., *\$1 net.

Carotti, G. A history of art. v. 2, Early Christian and Neo-Oriental art; European art (north of the Alps); tr. by Beryl de Zoete. N. Y., Dutton, 1909. 22+376 p. 16°, cl., *\$1.50 net.

For v. 1 see American Catalog, 1908.

Cassell's people's library. [Masterpieces of biography, fiction, poetry, science, essays, etc.] 100 v. N. Y., Cassell, 1909. cl., ea., 35 c.; leath., 75 c.

Chaffee, W: H. The Chaffee genealogy. N. Y., Grafton Press, 1909. il. 8°, cl., *\$15 net.

Chisholm, G: Goudie. Handbook of commercial geography. 7th ed., with additional chapter on trade routes. N. Y., Longmans, Green & Co., 1908, [1909.] 50+660 p. maps, tabs., diagrs., fold. maps, fold. diagrs., 8°, cl., *\$4.80 net.

Cicero, Marcus Tullius. De finibus bonorum et malorum; libri quinque; with introd. and commentary by W. M. L. Hutchinson. [N. Y., Longmans, Green & Co.,] 1909. 32+238 p. O. cl., *\$2.40 net.

Intended for the use of university students and for the upper classes in school. The notes are explanatory of the philosophy of the work, as well as of the text. Author has been allowed to make free use of Dr. Madvig's work on Cicero in its third and last edition, and he acknowledges his great indebtedness to this authoritative work of the Danish philologist.

Clark, Francis E.; D.D. and Abbott, Harriet E. The Gospel in Latin lands: outline studies of Protestant work in the Latin countries of Europe and America. N. Y., Macmillan, 1909. c. 16+315 p. maps, D. cl., **50 c. net.

The first three chapters take up the Gospel in Italy, in France, and in Spain, Austria and Portugal; the last three cover Mexico, Central America and the West Indies, western South America and eastern South America. Each chapter opens with a brief outline of the history of the country and is followed by a "Travellers' guide to missions," "Topics for further study," a list "For reading circles," a "Bibliography," and illustrative "Selections" in prose and verse. The authors have striven neither to exaggerate the evils of Catholicism nor to underestimate its value.

Cleveland, F: Albert, and Powell, Fred. Wilbur. Railroad promotion and capitalization in the United States. N. Y., Longmans, Green & Co., 1909. c. 14+368 p. O. cl., **\$2 net.

Work was begun by Mr. Cleveland eight years ago while he was connected with the University of Pennsylvania. Mr. Powell assisted in collecting materials from many libraries. The cost of this and of the exhaustive bibliography was defrayed by Carnegie Institution. Bibliography (52 p.).

Coffin, Jos. G: Vector analysis: an introduction to vector methods and their various applications to physics and mathematics. N. Y., John Wiley & Sons, 1909. 19+248 p. figs. 12°, cl., *\$2.50 net.

Cotton-Walker, Frances M. Cloister to court: scenes from the life of Charlotte of Bourbon, Abbess of Jouarre, Princess of Orange; with a frontispiece. N. Y., Longmans, Green & Co., 1909. 8+364 p. D. cl., \$1.40.

Coulter, J: Merle and J: G., and Patterson, Alice Jean. Practical nature study and elementary agriculture: a manual for the use

of teachers and normal students. N. Y., Appleton, 1909. c. 9+354 p. D. cl., \$1.35.

First author is director of the department of botany, University of Chicago; second author is teacher of biology, Illinois State Normal University; third author is teacher of nature study, Illinois State Normal University.

Cowles, W: Lyman, ed. Selections from Ennius, Catullus, Tibullus, and Propertius, with parallel passages from Horace, Ovid and Martial. Amherst, Mass., [William Lyman Cowles,] 1909. c. 7+84 p. pls. D. cl., 60 c.

Crampton, C: Ward, M.D., comp. The folk dance book for elementary schools, class room, playground, and gymnasium. N. Y., A. S. Barnes & Co., 1909. c. 9+81 p. Q. cl., \$1.50.

The compiler is director of physical training in the New York Public Schools. This book of folk dances is published for the sole purpose of placing in the hands of the teachers of the public schools and playgrounds in New York City a description and the appropriate music for the folk dances of the course of study and those which have been approved from time to time as good physical training procedure.

Dargan, Mrs. Olive Tilford. Semiramis, and other plays. [2d ed.] N. Y., Scribner, 1909. cl., *\$1 net.

Darling, Philip Grenville. Safety valve capacity containing the paper on this subject read before the American Society of Mechanical Engineers, Feb. 23, 1909. [2d ed.] N. Y., Consolidated Safety Valve Co., [1909.] c. 5-31 p. il. diagrs., O. pap., gratis.

Davies, Gerald S. Ghirlandaio; with 50 plates. N. Y., Scribner, [imported,] 1909. 11+180 p. 4°, cl., *\$4 net.

Davis, Floyd. The mine investors' guide; an elementary treatise on mining; containing information which every mine investor should have. Des Moines, Ia., Western Correspondence School of Mining Engineering, 1909. c. 168 p. il. D. cl., \$1.50.

Author is consulting mining engineer and metallurgist, Des Moines, Ia. There is perhaps no pursuit where there are better opportunities for making large fortunes from good investments, or where failures result more frequently from unbusiness-like investments, than in the operation of mines. Unscrupulous promoters prevail upon the ignorant to speculate in mining stocks. It is to give primary instruction this book is written. The manuscript has been read by a number of competent critics. The great first idea is to be sure of the reliability of the management. Nowhere does individual character tell more.

Day-hours (The) of the Church of England. Rev. ed. N. Y., Longmans, Green & Co., 1909. 34+393 p. D. cl., *\$1.25 net.

A revision of this work, first published in 1858, has become necessary owing to recent liturgical changes.

Dejeans, Elizabeth. The winning chance; with a frontispiece by Gayle Porter Hoskins. Phil., Lippincott, 1909. c. 318 p. D. cl., †\$1.50.

The story has its setting in St. Louis. The theme is the temptations that assail a young girl in her attempts to earn an honest living. Janet Carew comes to the city after her father's death leaves the family penniless, with her mother, who is blind, and a lame brother, both depending on her for bread. She obtains a position in a broker's office as a stenographer at a small salary, as she is inexperienced. She finds it impossible to live on her earnings. Her health breaks down, and they are

at starvation's door when she yields to her employer's importunities, who offers all that money can buy but not his name, as he has a wife. The story has a moral and is not indelicate. Janet is almost crazed with remorse, and all that is best in the man comes to the surface. He recovers money for her that he discovers her father had been cheated out of, and they part. There are other issues in the story concerning a girl's problem of living.

Dickinson, E: The study of the history of music, with an annotated guide to music literature. Rev. and enl. ed. N. Y., Scribner, 1908, [1909.] c. 15+415 p. 8°, cl., **\$2.50 net.
Bibliographical supplement (18 p.).

Dickinson, Goldsmith Lowes. Is immortality desirable?; the Ingersoll lecture, 1908. Bost., Houghton Mifflin Co., 1909. c. 63 p. D. cl., **75 c. net.

The title does not indicate, as has been suggested, that Mr. Dickinson is "one of the English devotees of perversity." After discussing various conceptions of immortality he gives as his personal view that "immortality is desirable, if immortality means a fortunate issue of the quest of our souls," and carries with it a continuance of consciousness. He advocates scientific study of the future life, rather than the attitude taken by the man who said, after many evasions, "Of course, if you press me, I believe that we shall all enter into eternal bliss; but I wish you wouldn't talk about such disagreeable subjects."

Ditchfield, Rev. P: Hampson. The old-time parson. N. Y., Dutton, 1909. 11+344 p. 8°, cl., *\$2.50 net.

Düring, Mrs. Stella M. Love's privilege; with il. in color by Frank H. Desch. Phil., Lippincott, 1909. c. '08. 375 p. D. cl., †\$1.50.

This "detective story" by the author of "Disinherited" recently won a \$1000 prize in a leading Chicago newspaper competition. A prize was offered for a solution of the mystery of the murder of the plot before the final chapter was published. The solutions offered numbered 3500, and of these only about 106 were even approximately correct.

Eaton, Walter Prichard, and Underhill, Elsie Morris. The runaway place: a May idyl of Manhattan. N. Y., Henry Holt & Co., 1909. c. 4+257 p. D. cl., †\$1.25.

A poetic idyl of happy spring hours spent by a man and a woman who met as strangers by St. Gaudens' statue of Sherman, at the lower entrance of Manhattan's beautiful Central Park. They make believe they are children and enjoy the glorious days and moonlight nights, visit the great Museum, think both naive and complex thoughts about paintings and statues—finally break their promise to remain strangers after a perfectly happy vacation, which has taught the boy-man and girl-woman how their natures and tastes complement each other.

Evans, Lawton Bryan. A history of Georgia for use in schools. N. Y., American Book Co., [1909.] c. '08. 10+360+56 p. il. double map, 12°, (State history ser.) cl., *\$1 net.

Felt, Ephraim Porter. Control of household insects. Albany, N. Y., New York State Education Department, 1909. 47 p. O. (New York State Museum bull.) (Add. pubs. for price.)

Fiske, J: The meaning of infancy. Bost., Houghton Mifflin Co., [1909.] c. 9+42 p. 12°, (Riverside educational monographs; ed. by H. Suzzallo.) **35 c. net.

Contents: I. The meaning of infancy; From "Excursions of an evolutionist;" II. The part played by infancy in the evolution of man; From "A century of science."

Floy, H: High-tension underground electric cables; a practical treatise for engineers. N. Y., Electrical Publishing Co., [90 West St., R. 1408.] 1909. c. 135 p. tabs., diagrs., 12°, cl., \$2.

Gardiner, Margaret Doane. Universal neurasthenia; or, the house of rest. [N. Y., Frederic Fairchild Sherman, 1909.] c. '07. 29 p. il. O. bds., *\$1 net.
Formerly published by Robert Grier Cooke, Inc.

Gardner, Ja. P: The moneys of the world: a guide to the foreign moneys current throughout the world, with the average rate at which such moneys may be exchanged in New York City. N. Y., Bankers Publishing Co., 1909. c. 58 p. 24°, (Bankers handy ser.) cl., 50 c.

Gift, Aaron Kern, comp. History of the Gift, Kern and Royer families. Beaver Springs, Pa., Herald Printing & Publishing Co., 1909. c. 4+7-179 p. pls. pors. 8°, cl., \$1.50.

Glasgow, Ellen Anderson Gholson. The romance of a plain man. N. Y., Macmillan, 1909. c. 6+464 p. D. cl., †\$1.50.

The scene is again Virginia in the years that followed the war. A man of the people, "the plain man" has made his way to success, but the Southern aristocracy refuse to admit him and refuse him the wife he seeks. She marries him however, but misses his companionship while he goes on achieving. When he fails in typical American fashion she proves herself a true helpmate, and is happy while she works for him during a long illness. Later, when he is again rich, she is very unhappy again until the "plain man" abandons his career and devotes himself to an invalid wife.

Glyn, Mrs. Elinor Sutherland. Elizabeth visits America. N. Y., Duffield & Co., 1909. 12°, cl., †\$1.50.

Greene, R: Arnold. Saint Peter. Bost., Sherman, French & Co., 1909. c. 47 p. D. cl., *\$1 net.

St. Peter is supposed to recite in verse his repentance and his great work for the Master he had thrice denied. He became "the rock" on which the church was built, and the poet seems to understand the impulsive, earnest nature of the great apostle.

Guggisberg, Mrs. Lilian Decima Moore and F: Gordon. We two in West Africa; with il. and maps. N. Y., Scribner, [imported,] 1909. 16+366 p. 8°, cl., *\$3.50 net.

Gummere, Amelia Mott. Witchcraft and Quakerism: a study in social history. Phil., Biddle Press, 1909. cl., \$1.

Habberton, J: Who was Paul Grayson? N. Y., Harper, [1909.] c. 169 p. pls. 16°, (Harper's young people ser.) cl., 60 c.

Hapgood, Hutchins. An anarchist woman. N. Y., Duffield & Co., 1909. 5+308 p. 12°, cl., *\$1.25 net.

A sociological study, showing a pair of anarchists in the making.

Harding, Arthur Rob. Fur farming: a book of information about fur bearing animals, enclosures, habits, care, etc. Columbus, O., A. R. Harding Publishing Co., [1909.] c. 186 p. il. S. cl., 60 c.

Gives information upon breeding foxes, mink, skunks, opossums, muskrats, beaver, otter, deer and other animals. According to the author fur farming is being taken up lucratively in many parts of the country.

Hardy, B. C. *The Princesse de Lamballe: a biography.* N. Y., Appleton, 1909. 312 p. il. 8°, cl., *\$3.50 net.

Hardy, T. *Tess of the D'Urbervilles: a pure woman faithfully presented.* [Thin paper ed.] N. Y., Harper, 1909. 12+457 p. 16°, cl., \$1.25; leath., *\$1.25 net.

Hasluck, Paul Nooncree, ed. *Cassell's cyclopedia of mechanics.* 5 v. N. Y., Cassell, 1909. il. 8°, ea., cl., *\$2.50 net.

Hawkins, Jean, comp. *Ghost stories and tales of the supernatural.* Bost., Boston Book Co., 1909. 23 p. O. (Bulletin of bibliography pamphlets.) pap., 20 c.

List was begun in a public library to supply the constant demand for ghost stories, often hard to find because often hidden in collections. The list has now been enlarged to include other stories of the occult, such as hypnotism, spiritualism, etc. A few popular accounts of the supernatural outside of fiction have been included.

Herward, E. *Vincent. St. Nicotine; or, the peace pipe.* N. Y., Dutton, 1909. 18+198 p. 12°, cl., *\$1.50 net.

Hicks, Warren E. *Champion spelling book for public and private schools.* N. Y., American Book Co., [1909.] c. 40 p. D. cl., 25 c.

Compiler is assistant superintendent of schools of Cleveland, Ohio. Recently there has been much complaint about the defective spelling of boys applying for positions. This book plans to have two new words learned daily on an intense plan that insures their never being forgotten. A thousand or more Cleveland teachers furnished the grade list from which the vocabulary of this spelling book has been selected.

Hixon, Hiram W. *Notes on lead and copper smelting and copper converting; rev. with accounts of twelve years' experiment and development.* 4th ed. N. Y., Hill Publishing Co., 1908, [1909.] c. 9+162 p. il. pls. diagrs., 8°, cl., \$3.

Holman, D. *Emory, M.D. The Holmans in America.* v. 1, *The descendants of Solomon Holman.* N. Y., Grafton Press, 1909. il. 8°, cl., *\$7 net.

Holmes, T. Scott. *Wells and Glastonbury: a historical and topographical account.* N. Y., Dutton, 1909. 16+308 p. 12°, (Ancient cities ser.; ed. by B. C. A. Windle.) cl., *\$1.75 net.

Hornblow, Arthur. *By right of conquest: a novel; il. by Archie Gunn and C. Grunwald.* N. Y., George W. Dillingham Co., [1909.] c. 353 p. D. cl., *\$1.50.

The shipwreck of an ocean liner is the immediate cause of the story. Only two persons survive the disaster, a woman cabin passenger and a common sailor; the sailor saves the woman as she is sinking for the second time, and both are cast upon a desert island. Thrown together in the closest intimacy for some months the man begins to show a very deep feeling for the woman, to her great horror. They are rescued at a critical moment. The man turns out to be the heir to an English title and fortune and all ends well.

Hough, B. Olney. *Elementary lessons in exporting; to which is added an exporter's gazetteer of the world.* N. Y., Johnston Export Publishing Co., 135 William St., 1909. c. 16+427 p. facsim., O. cl., \$3.

The author is the editor of the *American Exporter*, and this book was originally printed in serial form in the *Domestic Supplement* of that magazine during 1908. The information is based upon the

practical experience of the author, who has had about fifteen years in actual export work and who is familiar with the world's chief markets and with the demands of the foreign commerce of the United States. The *Exporter's Gazetteer*, which forms the second part of the volume, presents alphabetically the principal countries and their colonies, with information as to industries, shipping regulations and transportation routes. The volume should be valuable to the manufacturer and merchant.

Hume, Fergus W. *The solitary farm.* N. Y., George W. Dillingham Co., 1909. c. 313 p. front. 12°, cl., *\$1.25.

The story opens with an angry quarrel between Captain Huxham, an old sea captain, his daughter and her lover. The old captain's hatred is so bitter that he offers his daughter's hand and his farm to the man he has selected for her if he will kill the girl's lover. Soon after this the old captain is murdered. Here the mystery begins and is carried through to the end.

Immigration. Madison, Wis., University of Wisconsin, 1908, [1909.] 6 p. D. (University of Wisconsin bull.) pap., gratis.

Influence (The) of heredity on disease, with special reference to tuberculosis, cancer and diseases of the nervous system: a discussion; introductory address, Sir W. S. Church, M.D.; diseases of the nervous system, Sir W. R. Gowers, M.D.; tuberculosis, Arthur Latham, M.D.; cancer, E. F. Bashford, M.D.; from the proceedings of the Royal Society of Medicine, 1909. N. Y., Longmans, Green & Co., 1909. 142+12 p. il. diagrs., Q. cl., *\$1.50 net.

Authors are among the leading English specialists. This is the first general discussion since the formation of the Royal Society of Medicine, and includes much of the most recent knowledge on the vital subject of heredity. Full index.

Ingram, T. *Darlington, M.D. Plan of a direct election law for determining true primary and final elections by the will of a concurring majority of all the voters concerned and at one direct voting.* [Wash., D. C., Thomas D. Ingram, M.D., P. O. Box 2503, 1909.] c. 15 p. 8°, pap., 15 c.

Jackson, Andrew. *The statesmanship of Andrew Jackson as told in his writings and speeches; ed. by Francis Newton Thorpe.* N. Y., Tandy-Thomas Co., [1909.] c. 538 p. O. (Principles of American statesmanship; ed. by Francis Newton Thorpe.) cl., \$2.50.

The only collection, in separate form, that has been made of the writings and speeches of the President whose policy and statesmanship are of so much interest. The documents, many of them hitherto unpublished, have been carefully selected, and are accompanied by explanatory notes, giving the historical background. Jackson here tells his own story, in public utterances, and in the intimacy of private correspondence, all bearing upon the public questions of his day. Bibliography (2½ p.). Index.

Jenks, Jeremiah Whipple. *Principles of politics from the viewpoint of the American citizen.* N. Y., Columbia University Press, 1909. c. 18+187 p. 12°, (Columbia University lectures, George Blumenthal foundation.) cl., *\$1.50 net.

Bibliography (2 p.).

Jewett, Frederic Clarke. *History and genealogy of the Jewetts of America; a record of Edward Jewett, of Bradford, West Riding of Yorkshire, England, and of his two emigrant sons, Deacon Maximilian and Joseph Jewett, settlers of Rowley, Massa-*

- chusetts, in 1639; also of Abraham and John Jewett, early settlers of Rowley, and of the Jewetts who have settled in the United States since the year 1800. 2 v. N. Y., Grafton Press, 1908, [1909.] pls. pors. 4°, cl., **\$20 net.
- Jones, Emma C. Brewster.** The Brewster genealogy. 2 v. N. Y., Grafton Press, 1909. il. 8°, cl., *\$15 net.
- Jordan, W: G.; D.D.** Biblical criticism and modern thought. N. Y., Scribner, [imported,] 1909. 11+322 p. 12°, cl., *\$3 net.
- Kaler, Ja. Otis, ["James Otis," pseud.]** Toby Tyler; or, ten weeks with a circus. N. Y., Harper, [1909.] c. 265 p. pls. 12°, (Harper's young people ser.) cl., 60 c. First published 1881.
- Kent, C: Foster.** The kings and prophets of Israel and Judah. N. Y., Scribner, 1909. c. 12°, (Historical Bible.) cl., **\$1 net.
- Koons, Rev. W: G:** The junior history of Methodism, for young people, study classes in Epworth League, and the general reader; with an introd. by Rob. R. Doherty. N. Y., Eaton & Mains, [1909.] c. 99 p. il. 12°, 25 c.
- Langford, Augustine.** The voyage of the Wenonah; a tale of the sea—fact and fiction. Bost., C. M. Clark Publishing Co., 1909. c. 5+476 p. pls. double map, diagrs., 12°, cl., \$1.50.
A realistic story of life on an American merchant vessel thirty years ago.
- Lodge, H: Cabot.** A short history of the English colonies in America. Rev. ed. N. Y., Harper, 1909. c. '81. 8+560 p. map, 8°, cl., \$3.
- Louis, H:** The dressing of minerals; with over 400 illustrations. N. Y., Longmans, Green & Co., 1909. 9+544 p. fold. plans, Q. cl., *\$8.50 net.
Author is member of the Institute of Civil Engineers of Great Britain, member of the Institute of Mining and Metallurgy, etc., etc. Minerals, as mined, are not usually ready for use by the smelter, or in arts or manufactures, but must undergo a series of operations known as "dressing." This subject, halfway between mining and metallurgy, and covering ground common to both, is now for the first time brought into a volume which fills a recognized gap in technological literature.
- McCall, Sidney, [pseud. for Mrs. Mary McNeil Fenollosa.]** Red Horse Hill. Bost., Little, Brown & Co., 1909. c. 361 p. D. cl., *\$1.50.
The author of "Truth Dexter" and "The dragon painter" lays her story in a southern mill village and describes some of the disgraces of child labor. The heroine is a woman who was married to a brutal husband whom she left. Later, thinking him and her child dead, she married a rich mill owner, but concealed the fact of a former marriage. She goes with her husband to the South and in his mills comes upon the consequences of her past history. All ends well.
- Maspero, Gaston Camille Charles.** New light on ancient Egypt; tr. from the French by Elizabeth Lee. [2d ed.] N. Y., Appleton, 1909. 12+315 p. pls. 8°, cl., *\$4 net.
Author is director-general of the Service des Antiquités and director of the Museum in Cairo. These essays are the result of fifteen years of work in popularizing the results of Egyptological studies. The book is a contribution to the knowledge of many phases of Egyptian archaeology, history, art, literature, religion and magic. Specially valuable is the chapter showing how the Greeks borrowed from the Egyptians.
- Mathews, J: Lathrop.** Remaking the Mississippi. Bost., Houghton Mifflin Co., 1909. c. 265 p. pls. O. cl., **\$1.75 net.
Mr. Mathews presents in a concise and interesting way a correct account of the several engineering methods by which each great division of the Mississippi has been so far developed—the various methods of canalization and regularization—with a summary of the cost to date. To this he has added an outline of the newer science, its methods, what it hopes to accomplish, what it will cost us, and at least a glimpse of what it will mean in transportation, in power, in the ending of disastrous floods and the avoidance of low-water stages, through the whole great heart of the nation, from the Alleghenies to the Rockies.
- Meany, Edmond Stephen.** History of the state of Washington; with maps and illustrations. N. Y., Macmillan, 1909. c. 12+406 p. O. cl., **\$2.25 net.
Author is professor of history, University of Washington, and author of "Vancouver's discovery of Puget Sound." The first history of the State of Washington written for the general reader, and given to the regular trade. It is divided into five parts: Pt. 1, Period of discovery; pt. 2, Period of discovery; pt. 3, Period of occupation; pt. 4, Territorial days; pt. 5, Statehood. Appendices. Index.
- Merchants' Association of New York.** The house-fly at the bar; indictment; guilty or not guilty?; evidence:— in the matter of the people *against* the common house fly. N. Y., Merchants' Association of New York, [1909.] 48 p. il. tabs., charts, Q. pap., gratis.
In 1907 the Association published a report on the "Pollution of New York Harbor as a menace to health, by the dissemination of intestinal diseases through the agency of the common house-fly." Much interest was aroused. The chairman of the committee that made the report addressed a letter to health officers, physicians and authorities throughout the United States and Canada asking for opinions on the spread of disease through flies. Their answers are embodied in this pamphlet. Bibliography (2 p.).
- Mexican (The)** year book, 1908; comprising historical, statistical and fiscal information; comp. from official and other records; 1st year of publication; issued under the auspices of the Department of Finance. N. Y., Brentano's, [1909.] pls. fold. maps, 8°, cl., *\$6 net.
- Miller, Cincinnatus Heine, ["Joaquin Miller," pseud.]** Joaquin Miller's poems. 5 v. [Bear ed.] San Francisco, Whitaker & Ray Co., 1909. c. pors. 12°, ea., cl., *\$1.25 net.
- Miller, Edith Abercrombie.** Rosemary: a book of verse. [N. Y., Frederic Fairchild Sherman, 1909.] c. '08. 43 p. D. hf. cl., *\$1 net.
Formerly published by Robert Grier Cooke, Inc.
- Miltoun, Francis, [pseud. for Milburg Francisco Mansfield.]** Italian highways and byways from a motor car; with pictures by Blanche McManus. Bost., L. C. Page & Co., 1909. c. 9+380 p. O. cl., \$3, boxed.
The author of "In the land of mosques and minarets" again uses the "auto" to travel about among Monte Cristo's Island, Elba, some of the small Piedmontese towns and Sicily, and gives vivid description of the beauties of that ill-fated land as they appeared before the great earthquake of last year. Begins with chapters of excellent advice to the traveller.
- Moffett, Cleveland.** The battle; il. from scenes in the play. N. Y., George W. Dil-

lingham Co., [1909.] c. 303 p. D. cl., \$1.50.

The play "The battle" was produced in December, 1908, and roused great controversy. The richest man of the world is supposed to go into the slums of the great city to find his lost son. The story offers some of the appalling contrasts of modern society and an analysis of the causes of success and failure in the American social system. The weaknesses of both capital and labor are explained. Points out that a man of brains can command as well as forty years ago.

Moorehouse, E. Hallam. Samuel Pepys, administrator, observer, gossip. N. Y., Dutton, 1909. 10+328 p. il. 8°, cl., \$3.

Müller, Wilhelm. Diary and letters [in German]; with explanatory notes and a biographical index; ed. by Philip Schuyler Allen and Ja. Taft Hatfield. [N. Y., G. E. Stechert & Co.,] 1903, [1909.] 201 p. por. O. cl., price reduced from \$1.25 to 30 c.

Published by University of Chicago Press in 1903. The poet Wilhelm Müller was the father of Max Müller, who made himself so noted in the field of East Indian philology. Seven unfamiliar letters of the poet have been published in text that is a diplomatic reproduction of the manuscript. Max Müller discovered the manuscript of the diary among his mother's papers just before his death, in 1900.

Myers, Jack M. Story of the Jewish people; being a history of the Jewish people since Bible times. In 2 v. v. 1. N. Y., Bloch Publishing Co., 1909. 26+228 p. il. maps, 8°, cl., *60 c. net.

Nainfa, Rev. J. A. Costume of prelates of the Catholic Church according to Roman etiquette. Baltimore, Md., John Murphy Co., [1909.] c. 211 p. il. pls. D. cl., *\$1.50 net.

The author is professor of church history and liturgy of St. Mary's Seminary, Baltimore, Md. The scope of the book is wide. It embraces general principles pertaining to the offices of the Catholic church and the different ranks of those who fill them. Next the different parts of the prelatical costumes are considered individually; their cut, colors and materials are carefully described both by words and pictorial illustration. Following this are described other articles pertaining to the prelatical dignity, the pectoral cross, the ring, miter, crozier and hand candlesticks. Heraldry as it pertains to the church and its dignitaries is considered, with practical rules upon the etiquette to be observed in the assuming of both garments and religious jewels. It is completed with a bibliography (4 p.), synoptic tables and index.

Nathan, Sir Nathaniel. Economic heresies; being an unorthodox attempt to appreciate the economic problems presented by "things as they are." Bost., Houghton Mifflin Co., 1909. 8+423 p. O. cl., *\$3 net.

Author has been absent from England for many years. He was for some time attorney general in Trinidad. He has had a more neutral viewpoint and his writing shows freedom from political prejudices and economic theories. He reasons on wealth, land and rent, work and wages, taxation, free-trade and protection, socialism, lack of work, etc. A fund of good humor makes his book readable, and is intended to quiet dogmatists and heated partisans.

New Schaff-Herzog encyclopedia of religious knowledge; embracing Biblical, historical, doctrinal and practical theology, and Biblical, theological and ecclesiastical biography, from the earliest times to the present day; based on the 3d ed. of the Realencyklopädie [für protestantische theologie und kirche] by Johann Jakob Herzog; ed. by Albert Hauck and now in course of publication; prepared by more than 600 scholars

and specialists under the supervision of S: Macauley Jackson, D.D., editor-in-chief, C: Colebrook Sherman and G: W: Gilmore. Complete in 12 v. v. 3, Chamier-Draendorf. N. Y., Funk & Wagnalls Co., 1909. c. 13+500 p. Q. cl., \$5; per set, \$60; shp., \$84; hf. mor., \$96; full mor., \$108.

Treats of Charlemagne, Charles v., Confucius, Constantine the Great, Christology, Christian socialism, Communism. Exhaustive bibliographies are supplied for each subject and this volume contains a supplemental bibliographical appendix which brings the list of books covering the topics from volume 1 to volume 3 down to January, 1909. This feature gives the reader the latest information published on the subjects thus far treated in this great work of reference.

New York [City.] Bureau of Municipal Research. The park question. 2 v. N. Y., Bureau of Municipal Research, 1908, [1909.] pls. tabs., fold. diagrs., 8°, pt. 1, \$1; pt. 2, 50 c.

Contents: Pt. 1. Critical study and constructive suggestions pertaining to administrative and accounting methods of the Department of Parks: Manhattan and Richmond; pt. II. Critical study and constructive suggestions pertaining to revenue and deposits of the Department of Parks: Manhattan and Richmond.

Noyes, Alexander Dana. Forty years of American finance: a short financial history of the government and people of the United States since the Civil War, 1865-1907; being the 2d and extended ed. of Thirty years of American finance. N. Y., Putnam, 1909. 8°, cl., *\$1.50 net.

"Thirty years of American finance," published in 1898, covered from the close of the Civil War, 1865, to 1897.

Parker, E: Harper. John Chinaman and a few others. New and rev. ed. N. Y., Dutton, 1909. 10+360 p. 12°, cl., *\$1.25 net.

Partridge, Anthony. The kingdom of earth; with il. by A. B. Wenzell. Bost., Little, Brown & Co., 1909. c. '07, '08. 329 p. D. cl., *\$1.50.

Events are supposed to take place in one of the minor kingdoms of the German empire. The King and crown prince have made themselves disliked, but the latter is only a relative who resembles the real crown prince and is really dissipated and careless. The true heir to the throne under an assumed name becomes leader of the young Republican party making for reform. He educates his party and finally brings about a peaceful reconstruction. The love story is subordinate to the political events.

Partridge, C: S. Electrotyping: a practical treatise on the art of electrotyping by the latest known methods; containing historical review of the subject, full description of the tools and machinery required, and complete instructions for operating an electrotyping plant. 2d ed. Chic., Inland Printer Co., 1909. c. 213 p. il. 12°, cl., \$2.

Patterson, Rev. M. W. A history of the Church of England. N. Y., Longmans, Green & Co., 1909. 8+457 p. maps, O. cl., *\$2 net.

Author is fellow and tutor of Trinity College, Oxford. He holds "that the Church of England is not in any sense a State Church nor a creation of Henry VIII. and Elizabeth, deriving, as it does, its title deeds from a very different origin. He would also emphatically contend that the Reformation, so far from being a thing which requires apology, has been in every sphere of life both in thought and action, the source of incalculable blessings to the English people.

- Paulsen, Friedrich.** German education past and present; tr. by T. Lorenz. N. Y., Scribner, 1909. 12°, cl., *\$1.25 net.
- Pendred, Vaughan.** Railway locomotive: what it is and why it is what it is. N. Y., D. Van Nostrand Co., 1909. 11+310 p. il. tabs., 8°, (Westminster ser.) *\$2 net.
- Perrier, Jos. L.** The revival of scholastic philosophy in the nineteenth century. N. Y., Columbia University Press, 1909. c. 8+344 p. 8°, cl., *\$1.75 net.
Bibliography of neo-scholastic philosophy (87 p.).
- Pigott, C., comp.** Exporter's encyclopedia, 1909. 5th ed. N. Y., Exporters Encyclopedia Co., 1909. c. 700 p. 8°, cl., \$5.
- Plaisted, Laura L.** The early education of children. [N. Y., Oxford University Press, (Amer. Branch.)] 1909. 14+398 p. il. pls. fold. facsim., D. cl., \$1.50.
- Plutarch, [Lat. Plutarchus.]** Plutarch's complete works. 6 v. N. Y., Thomas Y. Crowell & Co., [1909.] c. pls. 8°, cl., \$7.50.
Contents: Essays and miscellanies, 3 v.; Parallel lives, 3 v.
- Popular election of senators.** Madison, Wis., University of Wisconsin, 1908, [1909.] 7 p. D. (University of Wisconsin bull.) pap., gratis.
- Postal savings banks.** Madison, Wis., University of Wisconsin, 1909. 6 p. D. (University of Wisconsin bull.) pap., gratis.
- Redgrove, H. Stanley.** On the calculation of thermo-chemical constants. [N. Y., Longmans, Green & Co.,] 1909. 8+102 p. O. cl., *\$1.70 net.
This monograph had its origin in several short papers published by the author of the *Chemical News*, which have here been to some extent rewritten. Some entirely new sections deal with the calculation of thermal constants for sulphur and for nitrogen compounds.
- Reich, Emil.** Woman through the ages. N. Y., Dutton, 1909. 2 v., 10+272; 8+294 p. il. cl., *\$7 net.
Sketches and descriptions of famous women in different epochs of history, commencing with the early Greeks.
- Richards, G. W., D.D., and Good, Ja. I., D.D.** Life pictures of Calvin for young and old. Phil., Heidelberg Press, 15th and Race Sts., 1909. il. 25 c.
- Roberson, Mrs. Harriette Gunn.** Mary of Magdala. Akron, O., Saalfeld Publishing Co., [1909.] c. 11+9-393 p. D. cl., \$1.50.
Mary Magdalene has been represented as the sister of Martha and a courtesan. She was a noble woman and it is strange she should have been confounded with the woman who was a sinner. The story of the earthly life of Mary of Magdala, "the lily-souled maiden of Jerusalem," is told by the beloved apostle John while in exile upon the island of Patmos. Dr. Robert S. McArthur, of Calvary Baptist Church, New York City, has highly recommended the author's treatment of her subject.
- Robertson, S. L.** Gulf songs. [Birmingham, Ala., Samuel L. Robinson, 1324 Ina St., 1909.] 296 p. por. O. cl. (Add. author for price.)
- Robinson, L. E., and Moore, Irving.** History of Illinois. N. Y., American Book Co., [1909.] 288 p. il. map, 12°, cl., *60 c. net.
Reference books (1 p.).
- Rollins, Montgomery.** Convertible securities: tables showing the prices of the various convertible issues which are equivalent to the market quotations of the securities exchangeable therefor, together with a complete description of such convertible bonds, notes and stocks; also tables for accumulated dividends and accrued interest. Bost., Montgomery Rollins, [6 Hancock Ave.,] [1909.] c. 17+179 p. 12°, cl., \$3.
- Romances of royalty; dramas and tragedies of chivalric France.** 12 v. Bost., J. B. Millet Co., 1909. fronts. Marie Antoinette ed., buckram, \$3.75; Fleur-de-Lis ed., ¾ levant mor., \$6.25; Imperial ed., ¾ crushed French levant mor., \$15.
- Rostand, Edmond.** La Princess Lointaine; ed. by Jos. Leopold Bergerhoff. Bost., Heath, 1909. 17+161 p. 12°, (Heath's modern language ser.) cl., 40 c.
- Sainte-Beuve, Charles Augustin.** Causeries du lundi, Oct., 1849, to March, 1850; tr., with introd. and notes, by E. J. Trechmann. N. Y., Dutton, 1909. 16+360 p. 16°, (New universal lib.) cl., 50 c.; leath., 75 c.
- Salley, Alexander S., jr., ed.** Documents relating to the history of South Carolina during the Revolutionary War. Columbia, S. C., Historical Commission of South Carolina, 1909. 118 p. 8°, cl., \$2.
- Scott, J. Reed.** Woman in question; with il. in color by Clarence F. Underwood. Phil., Lippincott, 1909. c. 346 p. D. cl., *\$1.50.
By the author of "The colonel of the Red Huzzars" and "The Princess Dehra." A little country place the hero has inherited is the scene of the little drama of a house-party invited as guests of the season. The plot brings in the heart histories of several men and women. The story moves and readers change opinions frequently about the idle, scheming visitors who all keep self uppermost as they skilfully play their parts.
- Seymour, C.** Speaking in public: how to produce ideas and how to acquire fluency. N. Y., Dutton, 1909. 12+208 p. 12°, cl., *\$1.25 net.
- Shadwell, Arthur, M.D.** Industrial efficiency: a comparative study of industrial life in England, Germany and America. New ed. N. Y., Longmans, Green & Co., 1909. 20+720 p. O. cl., *\$2 net.
A cheaper edition of the work published in 1906. The original text stands and a supplementary chapter embodies such new facts as indicate later progress. This chapter contains new statistical information regarding working-class rents in England and Germany. For notice of First ed., in 2 v., see American Catalog, 1905-'07, v. 2, '06.
- Sharpless, I.** The Quaker boy on the farm and at school. Phil., Biddle Press, 1909. cl., \$1.
- Smith, J. Bernhardt.** Our insect friends and enemies; the relation of insects to man, to other animals, to one another, and to plants; with a chapter on the war against insects. Phil., Lippincott, 1909. c. 308 p. il. pl. O. cl., **\$1.50 net.
Author is professor of entomology in Rutgers College. The book not only deals with the insects that are disastrous to animal and plant life, but discusses as well those whose relations are beneficial to humanity. The chapter on their influence on agricul-

ture, and the account of the war that is being waged against them by the sanitarian, the householder and the agriculturist, give additional interest to the book.

Snow, W: Gage. A practical and comprehensive treatise on warming buildings with hot air; with appendices. pt. 1, Furnace fittings; pt. 2, Miscellaneous notes on furnace heating. 4th ed., corrected and enl. N. Y., David Williams Co., 1909. 216 p. il. 8°, cl., \$1.75.

Soddy, F: The interpretation of radium. N. Y., Putnam, 1909. 18+256 p. il. diagrs., 8°, (Science ser.; ed. by E: Lee Thorndike and F. E. Beddard.) cl., \$1.75 net.

Steele, Daniel, D.D. Love enthroned: essays on evangelical perfection. Rev. ed. N. Y., Eaton & Mains, [1909.] c. '08. 427 p. 12°, cl., \$1.20.

Studio (The) year-book of decorative art, 1909. N. Y., John Lane Co., (The Bodley Head,) [1909.] 12+163 p. il. pls. Q. cl., \$3 net; pap., \$2.50 net.

The work is divided into five sections, each one dealing with certain well-defined branches of decorative and applied art. In these sections the names of the designers, together with the illustrations of their work, are arranged in alphabetical order, the address of each artist immediately following the name, with a few biographical notes. The sections are as follows: Designers of furniture, fireplaces and interior arrangement; Designers of wall and ceiling decoration and stained glass; Designers of tapestries, embroideries and textile fabrics; Designers of pottery, porcelain, glass and woodwork; Designers of jewelry, enamels, metals and leather work.

Sturdy, W: A., ["Isaac Didwin," *pseud.*] The economy of education. Bost., J. D. Bonnell & Son, 152 Purchase St., 1909. c. 384 p. D. cl., \$1.

The book purports to demonstrate the present evils of the educational system of America and to show the need of an American literature, based upon American principles of progress, for the introduction of economy in education.

Sullivan, Ja. W: Municipal and private operation of public utilities; relative to the labor report of the National Civic Federation Commission on public ownership and operation; by one of the two labor investigators. [Brooklyn, N. Y., James W. Sullivan, 1937 Stillwell Ave.,] 1909. 128 p. 8°. (Priv. pr.)

Contents: Letter to Samuel Gompers [signed J. W. Sullivan] relative to the labor report; Did investigator Commons write "the entire report as it stands?" etc.; His colleague's share in the British report; The labor report, by J. W. Sullivan; Labor and politics, by John R. Commons; Analysis of investigator Commons' "Labor and politics," by J. W. Sullivan; Conclusion; Both sides now heard.

Sweeney, Mildred I. McNeal. When yesterday was young: poems. [N. Y., Frederic Fairchild Sherman, 1909.] c. '06. 147 p. D. cl., \$1.50.

Formerly published by Robert Grier Cooke, Inc.

Tariff on trust-made steel articles. Madison, Wis., University of Wisconsin, 1909. 7 p. D. (University of Wisconsin bull.) pap., gratis.

Taylor, W: T. Stationary transformers: theory, connections, operation and testing of constant-potential, constant-current, series and auto transformers, potential regulators, etc. N. Y., McGraw Publishing Co., 1909. c. 12+169 p. figs. D. cl., \$1.50 net.

Thompson, Ellen. A book of hours. N. Y., Forest Press, [22 W. 33d St.,] 1909. c. 212 p. D. cl., \$1.50.

Literary essays: The friendliness of books; In praise of London, Charles Lamb's letters and essays; Edward Fitzgerald and his friends in East Anglia; Oxford's walks and gardens; From Lough Neagh to Lough Foyle; Some Irish villages that I know.

Thompson, Ja. Westfall. The wars of religion in France, 1559-1576; the Huguenots, Catherine de Medici and Philip II. Chic., University of Chicago Press, 1909. c. 652 p. O. cl., \$4.50 net.

The preface gives a careful account of the various books that have been written upon this period of French history since Henry M. Baird wrote his authoritative work on "The rise of the Huguenots," in 1879. The author has carefully studied all the material that has come to light in his generation. Tables of the House of Lorraine and Guise. Appendices of state papers and documents. Exhaustive index.

Tompkins, F: C: Court tennis; with notes on racquets and squash-racquets. Phil., Lippincott, 1909. c. 115 p. il. por. S. cl., \$1 net.

The author is the well-known instructor at the Philadelphia Racquet Club and an authority on the game in England, where he was associated with the Royal Tennis Court, Brighton, the Princess Tennis and Racquet Club, London. The book is copiously illustrated and includes a full account of court tennis, notes on racquet and squash-racquets.

Travis, Walter J. Practical golf. Rev. ed. N. Y., Harper, 1909. il. 8°, cl., \$2 net.

Turquan, Joseph. The love affairs of Napoleon; tr. from the French by J. Lewis May; with numerous portraits. N. Y., John Lane Co., (The Bodley Head,) 1909. 12+378 p. O. cl., \$5 net.

A volume of gossip about Napoleon's reputed love affairs, with details of the appearance and characters of the heroines. The period covered dates from the time Napoleon left the Ecole Militaire, down to his last days.

United editors encyclopedia and dictionary: a library of universal knowledge and an unabridged dictionary of the English language. N. Y., United Editors Association, [225 5th Ave., R. 1041,] 1909. c. 40 v., il. pls. por. maps, 8°, cl., \$96.

United States. Dept. of Commerce and Labor. Bureau of Labor. Mortality from consumption in dusty trades; [by F: L. Hoffman;] Charity relief and wage earnings, [by S. E. Forman.] Wash., D. C., [U. S., Office of the Superintendent of Documents,] 1908, [1909.] 5+633-1048 p. O. (United States, Dept. of Commerce and Labor; Bu. of Labor bull.) pap. (Add. Superintendent for price.)

Vollmer, Rev. Philip. John Calvin, theologian, preacher, educator, statesman, presented to the Reformed churches holding the Presbyterian system, on the 400th anniversary of the reformer's birth; with contributions from Rev. Ja. I: Good, D.D., and Rev. W: H: Roberts, D.D. Phil., Heidelberg Press, 15th and Race Sts., [1909.] c. 10+218 p. il. por. 12°, cl., 75 c.

Wagner, Wilhelm Richard. Richard to Minna Wagner: letters to his first wife; tr. by W: Ashton Ellis. 2 v. N. Y., Scribner, [imported,] 1909. 8°, cl., \$7.

Wagner led a most unhappy life with his first

wife. Her letters are not given. She was of a jealous disposition, but no doubt was given cause for discouragement in her husband's long unsuccessful fight with poverty and in the devotion always shown him by women. The editor is almost a Wagner worshipper and condones and explains all things. By the time Liszt had discovered Wagner and Bavaria's half-demented king had made his successes possible poor Minna had been succeeded by Wagner's second unhappy wife and later by Liszt's daughter, who lived to make the world appreciate his genius.

Wallis-Chapman, A. B. and M. The status of woman under English law: a compendious epitome of legislative enactment and social and political events; arranged as a continuous narrative, with references to authorities and acts of Parliament. N. Y., Dutton, 1909. 8+84 p. 16°, limp mor., *75 c. net.

Walsh, Ja. Jos., M.D. Catholic churchmen in science; second ser. Phil., Dolphin Press, 1909. 12°, cl., \$1.

Ward, H. Marshall. Trees: a handbook of forest botany for the woodlands and the laboratory. vs. 4, 5. N. Y., Putnam, 1909. il. 8°, (Cambridge biological ser.) ea., cl., *\$1.50 net.

Webb, Eugene G. Webb's comparisons simplified: a treatise dealing with the selection of life insurance companies giving the most perfect protection at the lowest possible cost; a book of unique and comprehensive comparisons, 3 in 1, comp. from the companies' 1909 rate books and policy contracts. [5th ed.] Springfield, Mass., Eugene G. Webb, 1909. c. 23+342 p. O. limp leath., \$3.

Wilcox, H. S. Joys of earth: [poems.] Chic., Wilcox Books Concern, [163 Randolph St.,] 1909. c. 134 p. front. O. cl., \$1.

Wilson, Mrs. Rose Cecil O'Neill. The lady in the white veil; with il. by the author. N. Y., Harper, 1909. c. 351 p. D. cl., †\$1.50.

Around Stuyvesant Square centre the events of

this involved plot. The hero upon his return from foreign lands strolls over to look at the old family mansion on the Square where he was born. A woman with a white veil comes out of the basement door of the deserted house, beckons the hero to enter a carriage and lend her aid. Then the mysteries begin and multiply to the end.

Woodhull, J. Francis. How the public will solve our problems of science teaching; paper read before the Wisconsin State Teachers' Association, Nov. 12, 1908. Madison, Wis., [Charles P. Cary, Dept. of Public Instruction,] 1908, [1909.] 21 p. diagrs., O. pap., gratis.

Yale, Rodney Horace. Yale genealogy and history of Wales; the British kings and princes; life of Owen Glyndwr; biographies of Governor Elihu Yale; Linus Yale, Sr., and Linus Yale, Jr.; Maurice Fitzgerald; Roger de Montgomery, and other noted persons. Beatrice, Neb., Rodney Horace Yale, 1908, [1909.] 597+25 p. il. maps, pls. pors. facsim., fold. geneal. tab., 12°, cl., \$5.

Young, F. E. Mills. Chip. N. Y., John Lane Co., (The Bodley Head,) 1909. 314 p. D. cl., \$1.50.

A middle aged Englishman, running a sheep farm, lying considerably to the west of Delagoa Bay, almost on the borders of Swaziland, is the centre of interest. His home is in a beautiful but unhealthy spot, where with the aid of a good deal of brandy he is trying to end his career in this world. A woman, who eleven years ago treated him badly, is answerable for his condition of mind. He advertises for an overseer and a very youthful looking fellow obtains the place. He is the "Chip" of the story. He has a good influence on the Englishman, and on his dirty, neglected home. But when by accident the "boss" discovers Chip is a woman in disguise, his rage knows no bounds, and he orders her out of the home. The ending however is satisfactory.

Yoxall, Ja. H. The wander years; being some account of journeys into life, letters and art. N. Y., Dutton, 1909. 20+330 p. 8°, cl., *\$2 net.

RECENT ENGLISH BOOKS.

BOULGER, Demetrius C. The History of Belgium. Part 2, 1815-1865. Waterloo to the death of Leopold I. Author. 8vo, 8¾ x 5½, pp. 456, 18s. net.

BURRY, B. Pullen. In a German Colony; or, Four Weeks in New Britain. Methuen. Cr. 8vo, 7¾ x 4¾, pp. 250, 5s. net.

CHURCHER, E. J. Some Reminiscences of Three-quarters of a Century in India. Portrait. Luzac. 8vo, pp. 123, 2s. 6d. net.

CONYBEARE, Fred. C. Myth, Magic and Morals: a Study of Christian Origins. Watts. Cr. 8vo, 7¾ x 5¾, pp. 394, 4s. 6d. net.

DIRECTORY of the Chief Industries of India, Ceylon, and the Straits Settlements, 1909. Thacker. Ryl. 8vo, 9s. net.

EAMES, James B. The English in China. Being an account of the Intercourse and Relations between England and China from the year 1600 to the year 1843, and a summary of later developments. Illus. Maps. Pitman. Demy 8vo, cloth gilt, gilt top, 5½ x 8¾, pp. 634, 20s. net.

GÖGERLY, D. Ceylon Buddhism. Collected Writings. Edit. by A. S. Bishop. K. Paul. 4to, bds., 10s. 6d. net.

HAMILTON, Angus. Problems of the Middle East. Nash. 8vo, 8¾ x 5½, pp. 500, 12s. 6d. net.

HAYDEN, Arthur. Chats on English Earthenware. Illus. Unwin. 8vo, 8¾ x 5½, pp. 496, 5s. net.

LEPELLETIER, Edmond. Paul Verlaine, his Life—his Work. Trans. by E. M. Lang. Illus. T. W. Laurie. 8vo, 9 x 5¾, pp. 476, 21s. net.

LOUIS, Henry. The Dressing of Minerals. Illus. E. Arnold. Ryl. 8vo, 10 x 6¾, pp. 556, 30s. net.

LUNDBERG, W. Leeb. Word-Formation in Kipling. A Stylish-Philological Study. W. Heffer. 8vo, 8¾ x 5¾, pp. 126, 2s. 6d. net.

MCCORMICK, Frederick. The Tragedy of Russia in Pacific Asia. 2 vols. Illus. Richards. Ryl. 8vo, 9¾ x 6½, pp. 446, 492, 21s. net.

MAKOWER, Stanley V. Richard Savage: a Mystery in Biography. Hutchinson. 8vo, 9 x 5¾, pp. 352, 16s. net.

PRICE, L. L. Money and its Relations to Prices. Sonnenschein. Cr. 8vo, 7¾ x 5, pp. 208, 2s. 6d. (Social Science Ser.)

REDHOUSE, J. W. The Turkish Vade-Mecum of Ottoman Colloquial Language. K. Paul. Oblong 32mo, leath., 6s.

SEATON, A. E. The Screw Propeller, and other Competing Instruments for Marine Propulsion. C. Griffin. 8vo, 9¾ x 6¾, pp. 268, 12s. net.

SMITH, J. Walker. Dustless Roads, Tar Macadam, a Practical Treatise for Engineers, Surveyors and Others. C. Griffin. 8vo, 9 x 6¾, pp. 258, 10s. 6d. net.

TATE, G. P. The Frontiers of Baluchistan: Travels on the Borders of Persia and Afghanistan. Illus. Witherby. 8vo, 9 x 5¾, pp. 278, 12s. 6d. net.

WATNEY, Charles, and Lloyd, Mrs. Herbert. Motoring in India. A Guide to the Tourist and Resident. "Car Illustrated." Cr. 8vo, 7½ x 5, pp. 222, 5s. net.

WHITHARD, Philip. Illuminating and Missal-Painting. Lockwood. Cr. 8vo, 7½ x 4¾, pp. 156, 4s. net.

IMPORTS AND EXPORTS OF BOOKS AND OTHER PRINTED MATTER.

THE summary statement of the value of the imports and exports of books and other printed matter of the United States for the month ending March, 1909, and for the nine months ending the same, compared with the corresponding periods of 1908, makes the following showing as regards books, music, maps, engravings, etchings, photographs, and other printed matter:

Values of Books and other printed matter imported from other countries.

	Month ending March		9 months ending March	
	1908.	1909.	1908.	1909.
Free.....	\$179,320	\$286,650	\$2,482,351	\$2,391,542
Dutiable.....	198,926	294,878	2,365,297	1,945,063
Totals.....	378,246	581,528	4,847,648	4,236,605
<i>Imported from:</i>				
United Kingdom.....	\$179,939	\$315,354	\$2,436,609	\$2,151,257
France.....	21,263	25,981	476,657	293,846
Germany.....	99,874	147,085	1,227,299	1,249,700
Other Europe.....	54,606	56,774	504,135	323,612
British North America.....	12,559	24,987	101,833	126,321
Other Countries.....	10,005	11,347	101,115	91,869
Totals.....	378,246	581,528	4,847,648	4,236,605

Values of Books and other printed matter of Domestic Manufacture Exported from the United States to its non-Contiguous Territories.

<i>Countries to which Exported:</i>				
Alaska.....	\$7,274	\$15,733	\$74,294	\$72,050
Hawaii.....	6,736	5,618	85,492	65,478
Porto Rico.....	6,791	9,234	88,581	93,574
Philippine Islands.....	9,724	52,805	65,733	117,553
Tutuila.....	105
Totals.....	30,525	83,390	314,100	348,760

The United States exported to Cuba books of domestic and foreign manufacture as follows: during March 1908, \$7,641; in 1909, \$19,353; and for the nine months, ending March, in 1908, \$216,194, and 1909, \$251,595. To Panama, during March, 1908, \$2,967; 1909, \$2,848; and for the nine months ending March, 1908, \$38,451; and 1909, \$37,511.

Values of Books and other printed matter, of Domestic Manufacture, Exported from the United States by Countries.

United Kingdom.....	\$86,653	\$140,649	\$999,686	\$1,041,753
Belgium.....	1,936	1,452	19,832	31,691
France.....	11,919	16,752	90,298	205,676
Germany.....	13,837	13,055	147,880	106,952
Italy.....	1,336	2,893	21,227	21,873
Netherlands.....	652	1,320	13,235	13,206
Other Europe.....	2,894	6,734	38,917	42,206
British North America.....	172,416	230,608	1,822,294	2,066,255
Central American states and British Honduras.....	5,771	8,701	64,832	60,088
Mexico.....	16,299	17,129	255,920	186,601
Cuba.....	7,641	19,347	216,194	251,589
Other West Indies and Bermuda.....	5,307	2,453	31,912	41,150
Argentina.....	8,471	6,841	51,688	79,807
Brazil.....	25,011	11,088	213,857	173,222
Chile.....	9,032	3,740	90,796	62,261
Other South America.....	13,065	10,939	111,595	118,052
Chinese Empire.....	2,316	1,279	38,411	34,198
British East Indies.....	2,756	1,173	20,882	17,431
Japan.....	2,133	5,882	38,771	42,667
British Australasia.....	28,715	12,905	237,694	188,587
Philippine Islands.....	9,724	52,805	65,733	117,553
British Africa.....	3,850	1,069	23,421	16,200
All other Africa.....	243	905	4,226	4,543
Other countries.....	1,238	949	12,838	16,730
Totals.....	433,215	570,968	4,632,139	4,940,231

Values of Exports of Books and other printed matter, of Foreign Manufacture.

<i>Free of Duty.</i>				
Books and other printed matter.....	\$6,192	\$5,900	\$140,481	\$22,429
<i>Dutiable.</i>				
Books and other printed matter.....	1,982	2,925	34,470	37,424

Merchandise remaining in warehouse March 31, 1908, \$66,189. March 31, 1909, \$68,935.

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

MAY 22, 1909.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter for advertising pages should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers and librarians depend on the PUBLISHERS' WEEKLY solely for their information and guidance in buying books. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalog," and so forms the basis of booktrade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—LORD BACON.

THE DEPARTMENT BOOKSTORE.

ONE of the salient and noteworthy features of the resolutions adopted by the recent convention of the American Booksellers' Association was the cordial recognition and welcome of the book department of the department store as an integral part of the book-selling trade. The department store has so often been alluded to as one of the evils connected with the present situation of the booktrade, that its relations have been much misunderstood both within and without the trade. There were many booksellers who took strong exception to the entrance of the department store into the field of bookselling under any circumstances; there were others who recognized that this was a normal movement, and therefore criticised only the use by the department store of underselling methods and unjustifiable advertising. THE PUBLISHERS' WEEKLY has always endeavored to make clear the position which it has steadfastly taken in behalf of the booktrade—that there was no reason why the department store should not be an accepted part of the booktrade, provided it con-

formed reasonably with necessary booktrade methods. This position the resolutions of the recent Convention fully uphold.

It is true that many of the department stores entered the book field for advertising purposes chiefly, and that some are still in the field for that reason. Books are made a "leader" to attract customers for other departments and the price quotations advertised are not always correct in fact or made in good faith. But even in the early days several of the department stores were building up book departments of excellent quality and on good business methods. Sooner or later it became evident to nearly all department store managers that books could not be sold on the same basis as most other goods, and that the margin of expense, especially in view of the books that did not sell, was much larger than that in most departments, even though there was every endeavor to confine the stock to "big sellers" and like attractions.

The bookstore which undertook to carry a well-selected and adequate general stock of books was, of course, at some disadvantage in face of a department store book department conducted on the basis of an advertising agency for the other departments of the store. Competition seemed to demand either that the department store should carry a more general line of books, or that the bookstore proper should give itself over to "big sellers." But presently it was found that the profit on "big sellers" was not what it was thought to be—that shelves were found loaded with large quantities of such books when the boom dropped. Under all these circumstances the department store and the distinctive bookstore have approached nearer each other in stock and in method; and today some of the best and most successful bookstores are departments of the department stores.

It is to the credit of many of the department store managers that they soon became converted to the necessity of trading in books according to booktrade methods, and were not unwilling to enter into relation with the booktrade associations on an even basis with other book dealers. After their experience with underselling and illegitimate methods it is likely that the competition from this source will be, on the whole, fair and reasonable, and it is in the spirit of this expectation that the American Booksellers' Association has specifically invited those department stores which are not represented to become participants in its association.

METHOD IN BUYING BOOKS AND HANDLING SPECIAL ORDERS.*

BY ALBERT C. WALKER, of Scrantom, Wetmore & Co.

Read at the Convention of the American Booksellers' Association, May 11, 1909.

IN compliance with the request of your committee for some contribution to the addresses of this occasion, touching upon the subjects of "Book Stock Ordering" and "The Handling of Special Orders," I respond by giving brief summaries of the methods that obtain in these two departments of the firm which I represent. In the former, it is needless to dilate upon at length, or perhaps to emphasize the wisdom of knowing what *not* to buy.

The firm of which I am a member is one of the older concerns of the country, and its business ranks among those that may be classed as large retailers of books. But I trust that a brief outline of our systems may not be without interest to the younger concerns and those in smaller communities.

The subject of buying is a large one to treat in a small address, and I shall only endeavor to touch lightly on a few points. First, as to quantities in buying, I would emphasize the advantage of small quantities and the greater assortment of titles and lines, even at the expense of lesser discount, if such must be. And this, I maintain, applies with as much force to the larger retailer as to the smaller.

From a vast output of fiction placed before the buyer nowadays, we make it a rule to first sample the book through an advance copy, to be read by salespeople and others, or by the purchase of a copy or two only. An exception, of course, can be made in the case of an author whose name will insure a sale up to a certain point. Many a title, we dealers all know, can be well omitted entirely from even the sampling.

In testing the merits of fiction from a selling standpoint, we find the verdict given by the patrons of our circulating library one good indication of probable selling qualities.

[*This paper should have been printed in our issue for May 15, but in the confusion during the closing of the Convention of the American Booksellers' Association, last week, a duplicate manuscript of Mr. J. L. Thompson on "The Retail Booktrade—Its Possibilities" was handed to the stenographer as the manuscript of Mr. Albert Walker's paper on "Method in Buying Books and Handling Special Orders," and turned over to our representative for use in THE PUBLISHERS' WEEKLY. Without examining the manuscript it was supplied with the heading of Mr. Walker's paper and sent to the wide-awake printer, who, at the psychologic moment, when reading the page proofs of the Booksellers' Convention Number of the P. W., May 15, let the duplicated paper slip past him notwithstanding that the articles followed each other and should easily have been recognized as identical. But thus does the printer dig pits for the overworked and too trustful editor. In the same number also the same printer caused Mr. Luther H. Cary at the end of his paper (page 1667), third line from the top of the second column, to say that "the conclusion is too obnoxious for discussion," instead of *obvious*. We offer our apologies to both these gentlemen who, much to our relief, have taken their injuries with the best possible grace.—Ed. P. W.]

The matter of discounts is too well in hand and too much under discussion otherwise to dwell on here, other than to suggest that a healthy discount should be no inducement to buy a puny book. The enterprising bookseller desirous of keeping his stock up to date and reasonably complete need not feel too dependable upon the necessity of buying where the discount offered is not sufficient to pay the average cost of handling and a little more. We cannot carry everything in the multiplicity of books published now, and the bookseller is justified in discriminating reasonably in favor of books that will pay a living profit.

We have found, in these latter days of many books, that it is an exceptionally strong and well-known book that creates a necessity for carrying in sight; so too in the carrying of books of fiction, the demand for which is created by immoral and suggestive qualities contained. And in all these considerations the dealer can afford to be independent in his buying.

The classification of the book stock, as fiction, juvenile, scientific books, history, biographies, etc., etc., merits, and should receive, great consideration on the part of the dealer. And no less importance should be attached to the classification of the clerks in charge, thus enabling them to be useful advisers in buying and re-ordering, and, moreover, adding greatly to their intelligent knowledge of their stock in dealing with their customers.

The use of stock slips in each title are of great benefit, giving the title, quantity and date of purchase, with publisher and cost. When the last copy of a title is sold, this slip, handed to the order desk, gives full information as to desirability of re-ordering or not. Different methods and differing contracts with various publishers will prevail where booksellers buy from the publishers direct. But we find it of great benefit to have careful records, in detail, of the annual business with each house through orders to agents and orders by mail. Such a record of purchase and re-order is more dependable than the optimistic recollections of most commercial representatives, and forms a useful basis from which to gauge later purchases from season to season.

In connection with this mention of commercial representatives, let me say here that, in a long business life I have found in general that those representing the book publishing trade are men of fine character as a rule, and that it pays to deal with them, and that they can be of benefit to the dealer in many ways.

The matter of special book orders is one of great importance to the retail book dealer, as what he does in that line involves no carrying of stock, and if covered by prepayment or deposit, when dealing with strangers, involves no risk. Good service in this line is appreciated by the customer and makes friends. Some of the best work that a dealer does is along this line, and, although our friends, the publishers, are often apt to consider these special mail orders as "small potatoes," and as something that just blows in without ef-

fort on anybody's part, we dealers know that it takes the best kind of salesmanship, backed by intelligent use of bibliographies and catalogues, to secure them.

After trying various systems of keeping track of special orders, we have adopted the use of a book of printed forms, giving necessary details triplicated through carbon copies. A tissue copy is kept in the book covers by the salesman, one copy is kept at the order desk, and the other goes into a card index case in the receiving room. As reports of delays, out-of-prints, etc., come in they are noted on the desk copy and also in a loose leaf book arranged by publishers' names. Reports on books advertised for, imports, etc., are all promptly recorded, and each week the orders are carefully gone through to see if book or report on same has come to hand. Back orders, continuations from libraries and others form a separate class, and a card index system arranged by author, title and customer is necessary to be effective.

I have selected only a few features of the buying, and special order interests, and realize that each locality and business has individual characteristics and demands, which must be treated and arranged as thoughtful judgment may suggest.

THE FIXED PRICE AND THE DISCOUNT QUESTION.

BY LUTHER H. CARY, *Pilgrim Press, Boston.*

IN the discussion of the fixed price and discount question at the Convention of the American Booksellers' Association last week, in which the example of a certain book was brought before the convention, I am glad THE PUBLISHERS' WEEKLY has noted editorially that it was clearly shown that a majority of the booksellers were in favor of a fixed price. Some facts brought out in the discussion should not, however, be overlooked.

The object of the booksellers in asking for a fixed price was to obtain a larger margin of profit for themselves, not for the publisher. If this can be secured in any other way they will be perfectly satisfied. They have not asked, however, for exorbitant profits, but merely for a living profit. This it has been shown they obtained from the other book by the same author as the one under discussion, and if they can obtain a margin of $33\frac{1}{3}$ per cent, on which to conduct their business they do not believe it to be a wise policy to force the public to pay a further advance in order that the publisher may add further to his profit, using as the excuse for doing so a perfectly legitimate demand on the part of the bookseller for a living wage. There are limits which even publishers must keep within. There is such a thing as a psychological price above which it is not safe to venture. Personally, I do not think any ordinary novel can expect to live at a price beyond \$1.50 net or be a howling success above \$1.20 net, no matter what its length. The day for the two volume novel is over—the people do not want it. There is no reason,

however, why the *froth* of dime novel stamp, padded and leaded until it makes a book of two or three hundred pages, should be issued at the same price as a high class work of fiction such as "Richard Carvel," for example. The issuance of a work of fiction at the price at which this author's books are listed, \$1.75, is unusual in itself; making of such a book a test by issuing it at \$1.75 net, leads one to think that the publishers do not want to co-operate, but are seeking to throw a sop by offering a net book of fiction so unattractive in price that it could not be swallowed whole.

There can be, of course, no amelioration of the present conditions unless there is mutual co-operation and *sacrifice*, too, on the part of both publisher and bookseller, guilty alike in educating the public to demand false standards of value when buying books by pretending for instance that a \$1.50 novel was ever meant to sell for its marked price, and the object of having a fixed price is to establish again a fair standard of value. Who but the publisher has given away the secret costs of making books by allowing *all the best sellers* to be reproduced almost immediately after a successful sale, many times in better form than they were originally issued, and then sold to the public at one-third the original advertised price. Even then the enterprising men who have handled these reprints have given a better margin of profit to the bookseller than has been possible to obtain on the original book.

Is it a wonder that the bookseller hesitates to place a large order for a new book at an unusual price which he is not even privileged to read in advance when the conditions are as they are in the trade and he is struggling with might and main to keep his head above water? That he fears the hesitation of the public, who, through inadequate protection to the bookseller in the past, have been able through the pirates of the trade to get this class of books below cost? If you will go back again and remember that the hurdles have been raised gradually from a 79 c. basis to 88 c., then to 98 c., then to \$1.08, should booksellers be chided and the movement of attempting to obtain a fair margin of profit declared a failure because without adequate explanation, without any co-operation, without even the assurance of the publishers that they intended to back up their proposition, the courage of the bookseller in a few New England cities was not equal to trying this last jump, *not* for his own benefit, but for that of the publishers? If courage of this sort is to be expected from the bookseller, naturally apprehensive of the natty salesman who considers every book the best the author ever wrote and always good for 250 copies, what shall we say of the fast and loose play of the publishers who not only do not have the courage of their convictions, but have no convictions?

It was pointed out that the publisher counted on giving a discount of 40 and 10 per cent from the *long* price, and the former book of the author under discussion listed at \$1.75 was usually sold at \$1.40, and that the

bookseller was satisfied with the profit thus obtained. Why then should he prefer to have the price boosted to \$1.60 or \$1.75 net and the margin of profit unchanged? Booksellers want only a fair margin on which to do business, and are willing to submit to the publishers or to the public whether $33\frac{1}{3}$ per cent. gross profit on a business costing actually 26 to 28 per cent. to conduct is unfair or unreasonable. If publishers do generally as was stated, give on \$1.50 list fiction a discount of $\frac{2}{5}$ and 10, this needed booksellers' margin could be secured by making the net price \$1.20 or \$1.25. At even \$1.18, if the "catch penny idea" of the department store is the controlling factor, the margin is nearly right. To make a fair proposition for all concerned I would like to see the publishers of the book in question make the fixed price of \$1.50 with a discount of $33\frac{1}{3}$ per cent. Assuming that the publishers were entirely ingenuous in stating the discount that they allow the trade, this would not only prove a reasonably fair test of the question at issue, but actually increase the net amount the publishers themselves would receive for the book. Discretion may be the better part of valor, but having once thrown out a skirmish line neither publisher nor bookseller should retire before even a shot is fired. If the book is worth it I believe all booksellers will get behind the proposition, though it must be remembered that we are engaged in a campaign of education, and "one swallow does not make a summer," nor a mere incident prove or disprove a case without ample corroboration.

As to the book of another publisher, concerning which there is complaint that the dealers are not re-ordering in liberal enough quantities to suit, the denominational and religious bookstores, (nearly one hundred strong,) consider that it is not of a character to recommend to their constituency, even to advance the fixed price idea.

POOR'S BOOKS BRING \$135,000.

THE sale of the library of Mrs. Constance E. Poor, which was concluded at Anderson's on May 14, realized a total of \$4900. This makes a grand total for the library of Henry W. Poor and Mrs. Poor of \$135,000 in round figures.

Besides the lot of Thomas Carlyle letters, which sold for \$240, the following interesting and rare items were disposed of: A Latin Bible, published at Nuremberg in 1491, \$21; manuscript in the autograph of Sir Edward Walker of his "Historical Discoveries," London, 1644-55, \$46; third collected folio edition of the works of Geoffrey Chaucer, \$90; a fine set of William Curtis's *Botanical Magazine*, \$300, a copy of the Elzevir Cicero, 1642, described by De Bure as "remarkable for the beauty of the paper and the brilliancy of the type," \$20; original autograph deed given by the principal chiefs of the Pottawatomes, conveying certain lands on the Raisin River to Pierre Lessier, May 21, 1786, written in French, each of the nine chiefs' signatures being accompanied by the respec-

tive token mark, such as deer, fish, tortoise, etc., \$75; "Works of the Most High and Mighty Prince James, by the Grace of God King of Great Britain," published by James Montague, Bishop of Winton, in 1616, \$21; David Zeisberger's "Essay of a Delaware Indian and English Spelling Book," 12mo, Philadelphia, 1776, \$41; Gervaise Markham's "Cheape and Good Husbandry for the Well Ordering of All Beasts and Fowles," etc., \$39; rare original edition of Molière's comedy, "L'Ecole des Femmes," Paris, 1663, \$26; Paxton's Magazine of Botany and Register of Flowering Plants, \$110; Captain Rogers Wordes's "Cruising Voyage Round the World," 8vo, 1712, giving an account of the rescue of Alexander Selkirk from the island where he had lived alone four years and four months, on whose adventure Daniel De Foe founded his famous story of "Robinson Crusoe," \$21; "Epistles Domestic, Confidential, and Official from General Washington, Written About the Commencement of the American Contest," etc., 8vo, 1796, containing a rare portrait of Washington by Rollinson, after Savage, \$20; and C. S. Sargent's "Silva of North America," with over 700 plates, displaying several thousand specimens, \$191.

DIRECTORY SWINDLERS CAUGHT.

J. ROSS LANDERS was sentenced on May 13 by Judge Swann in General Sessions, New York City, to spend a year in the penitentiary and pay a fine of \$500 for his part in a swindle which has cost banks and business concerns throughout the country about \$1,000,000 in the last few years. Others than Landers are involved in the fraud, and the Pinkerton Detective Agency is now running down these other members of the gang. Their operations have extended from coast to coast, and from Canada to the Gulf.

The swindle has to do with bogus business directories, but instead of going to the trouble and expense of printing a legitimate business directory of their own the swindlers merely had a legitimate business directory rebound, with the name of a bogus publisher stamped on the binding. Amounts ranging from \$25 to \$33,000 have been obtained by the business directory swindlers from various banks and business houses recently. But the majority of swindles have been for comparatively small sums, ranging from \$25 to \$250.

WHAT IS AN EDITION?

WHAT is an edition? A purchaser of the new book of Anatole France, "L'Ile des Pingouins," observes that the copy he bought, the first day after publication, was marked "eighteenth edition." He concludes that amongst French publishers the word "edition" may mean anything. "There is a sort of legend among the simple," he declares, "that it means five hundred copies. The better informed, however, are aware that it often means less. Thus, in the case of the later novels of Emile Zola, an edition meant two

hundred copies. This was chiefly to save the self-love of his publishers, who did not care to admit that the idol of a capricious populace had fallen off its pedestal. The vast fiction was created that Zola sold as well as ever! It is worth while, says the New York *Tribune*, "to call attention once more to the fact that in England and America this matter has been treated for some years by many publishers with especial care and good faith. Now and then the reader may still be hoodwinked, but as a rule he is put in possession of the facts. Apart from works of fiction, the books that go into new editions are so marked that one may immediately know whether they are mere reprints or have been revised, augmented, newly annotated or otherwise made over. Even where the novel is concerned many publishers have adopted the practice of describing a new batch as a second or third "impression" or "printing." Some publishers also prefix to the book, on occasion, a list, with dates, of the various reprints. Sooner or later the system will be universally applied, to the great satisfaction of the lay reader as well as of the bibliographer.

OBITUARY NOTES.

THOMAS H. CRANSTON, of the firm of Cranston & Co., Norwich, Conn., booksellers and stationers, died on May 1.

LE ROY W. FAIRCHILD, widely known as a manufacturer of gold pens, died on May 8, at Atlantic City, N. J., in his eightieth year. Mr. Fairchild was the founder of the firm of Le Roy W. Fairchild & Co., and manufactured gold pens for fifty years. He retired from active business some years ago.

GEORGE MEREDITH, the dean of English novelists, died on May 18 at his cottage at Boxhill, Surrey, Eng. Meredith was born in Hampshire, February 12, 1828. He was educated partly in Germany and brought up to the law in England, which he quit for literature. His first published volume, a collection of poems, was published in 1851. This was followed, in 1855, by "The Shaving of Shagpat," a burlesque prose poem; "Farina, a Legend of Cologne," in 1857; "The Ordeal of Richard Feverel," a philosophical novel, bearing upon the more serious questions of moral education, in 1859; "Evan Harrington," a serial tale of modern life, first printed in *Once a Week*, and republished in book form in 1861; "Modern Love: Poems and Ballads," in 1862; "Emilia in England," afterward called "Sandra Belloni," (1864;); "Rhoda Fleming," one of the simplest and best told of his stories, (1865;); "Vittoria," the sequel of "Emilia in England," (1866;); "The Adventures of Harry Richmond," (1871;); "The Egoist," of which the central figure is Sir Willoughby Patterne, and in which there is a pitiless analysis of the selfishness innate in humanity, (1879;); "The Tragic Comedians," the love story and life story of Ferdinand Lasalle, the German agitator, who lost his life in a duel, who figures in the book as Sigismund Alvan, and of Helene von Dönigès, (Chlotilde von Rüdiger,) for whom

his career ended, (1881;); "Poems and Lyrics of the Joy of Earth," (1883;); "Diana of the Crossways," in some respects the most popular of Meredith's novels, founded on the life history of Caroline Norton, the granddaughter of Richard Brinsley Sheridan, herself a popular poet and novelist, whose husband sued her for divorce, naming the Prime Minister, Lord Melbourne, as co-respondent, (1885;); "Ballads and Poems of Tragic Life," (1887;); "A Reading of Earth," (1888;); "One of Our Conquerors," (1890;); "Lord Ormont and His Aminta," (1894;); "The Amazing Marriage," (1895;); "The Tale of Chloe," "The House on the Beach," "The Case of General Opie and Lady Camper, all in 1895; "Comedy, and the Uses of the Comic Spirit," (1897;); and "Selected Poems," (1900.) For a period of nearly twoscore years Meredith was the literary adviser of Chapman & Hall. He discovered Olive Schreiner and encouraged Thomas Hardy and others to persevere in the path of literature. He succeeded Tennyson as president of the British Society of Authors.

NOTES ON AUTHORS.

MRS. JULIA WARD HOWE, who will be ninety years old May 27, goes out for a walk every pleasant day, and is planning to attend the breakfast that the New England Women's Club will give in her honor on her birthday.

BLISS PERRY, Professor of English Literature at Harvard, will be the Harvard lecturer at the University of Paris for the year 1909-10. The first half of the year will be spent at the University of Paris, and the second half at provincial universities in France.

JOURNALISTIC NOTES.

D. APPLETON & COMPANY have decided to discontinue the publication of *Appleton's Magazine* with the June number. Arrangements have been made with the publisher's of *Hampton's Magazine*, by which that magazine will be supplied to subscribers to *Appleton's Magazine* during the unexpired terms of their subscriptions.

PAUL ELMER MORE has succeeded the late Hammond Lamont as editor of *The Nation*. Mr. More has been for five and one-half years literary editor of the New York *Evening Post*, and since July 1, 1906, associate editor of *The Nation*. Mr. More was graduated from Washington University, St. Louis, in 1887. He subsequently received the degree of A.M. from Harvard. He was for one year an instructor at Harvard, and for two years an associate in Sanskrit and classical literature at Bryn Mawr. He is the author of a volume of poems, of a "Life of Benjamin Franklin," and of six volumes of "Shelburne Essays," and other works, including the editing of the *Cambridge Byron*. Mr. More is the fourth editor of *The Nation* since its founding in 1855, the others having been Edwin L. Godkin, Wendell Phillips Garrison, and Hammond Lamont.

BUSINESS NOTES.

CINCINNATI, O.—The Robert Clarke Co. matter came up for hearing on May 13, and after considerable discussion the court announced that it would give the Robert Clarke Co. ten days' time to make a settlement with their creditors, and that if this was not effected within the given time an order would then be made peremptorily directing the receiver to close out the business.

DEPOSIT, N. Y.—The appraisers in the bankruptcy proceedings of the Outing Publishing Company on the 14th inst. completed their work. The liabilities exclusive of the \$200,000 capital stock are \$890,000 and the appraised valuation of all assets of the company is \$174,491.35. In this valuation of assets the good will of *The Outing Magazine* is figured at \$50,000.

NEW YORK CITY.—Arthur Ackermann & Son, fine art dealers of London, have established a branch art gallery at No. 1 East Forty-fifth Street, where they will keep a stock of rare prints, engravings, paintings and books. They have published an account of the life of their ancestor, Rudolph Ackermann, the populariser of aquatint engraving and one of the pioneers of modern book illustration and art.

NEW YORK CITY.—The American Encyclopedia Library Association has been incorporated to publish an international insurance encyclopedia, by Isidor Singer, 571 East 140th Street, Bronx; Charles L. Wise, 22 Cedar Street, and Edmond M. Sams, 45 Cedar Street, both of New York City.

NEW YORK CITY.—A meeting of the creditors of Richard F. Leask will be held on May 25, 11 A.M., at the office of the referee, Nathaniel S. Smith, at 68 William Street.

PHILADELPHIA, PA.—McGirr & Co. have removed to 1102 Walnut Street.

TRENTON, N. J.—Albert Brandt, printer and publisher of *The Arena* magazine, on the 17th inst. filed schedules in bankruptcy in the United States District Court here, with liabilities aggregating \$48,979, and nominal assets of \$87,148. Stephen C. Cook, a lawyer and former printer, has been named receiver.

BIBLIOGRAPHIC NOTES.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.

C. G. Boerner, Nürnbergerstr. 44, Leipzig, Autographs and manuscripts of composers and writers, including Rubinstein, Chopin, Schumann, Goethe, Schiller, etc. (No. 8, 480 items.)

The Burnham Antique Bookstore, Boston, Mass., Early college catalogues and publications, first editions of Webster's orations, early United States and State constitutions, etc. (No. 20, 796 titles.)

James F. Drake, 4 West 40th St., New York City, First editions, embracing works by F. Marion Crawford, Cruikshank, Dickens, Longfellow, Whittier, etc. (No. 33, 175 titles.)

Otto Harrassowitz, Querstrasse 14, Leipzig, Werke aus dem Gebiete der historischen Wissenschaften einschliesslich Kulturgeschichte und Hilfswissenschaften. (No. 413, 1653 titles.)

John Heise, 410 Onondaga Bank Bldg., Syracuse, N. Y., Autograph letters of noted authors, statesmen, singers, actors, and several of former United States Presidents, etc., and miscellaneous books. (No. 11, 255 items.)

Charles Higham & Son, 27a Farringdon St., London, E.C., Theological and philosophical books, including Roman Catholic and patristic literature. (No. 479, 1517 titles.)

C. F. Liebeck, 1261 E. 67th St., Chicago, Americana and miscellaneous. (No. 5, 513 titles.)

Frederick Loeser & Co., Brooklyn, N. Y., Americana, including local history, genealogy, freemasonry, the wars, etc. (No. 17, 1320 titles.)

LITERARY AND TRADE NOTES.

THE LOMAN & HANFORD COMPANY extends a cordial invitation to the trade to accept their hospitality when visiting the Alaska-Yukon-Pacific Exposition to be held in the city of Seattle, June 1 to October 16, this year.

A. S. BARNES & Co. have just ready "The Folk Dance Book," for elementary schools, classroom, playground and gymnasium, the dances and music compiled by C. Ward Crampton, M.D., Director of Physical Training, New York City public school; and "Plays and Games for Indoors and Out," by Belle Ragnar Parsons.

DUFFIELD & Co. have just brought out Elinor Glyn's new book, "Elizabeth Visits America," which, under the guise of fiction, gives a glimpse of the author's experiences during her visit to this country. They have delayed until July the publication of Mrs. Martha G. D. Bianchi's new novel, "The Cuckoo's Nest," a picture of life at Monte Carlo.

JOHN LANE COMPANY will bring out early in June a posthumous volume by the late Frank Norris, author of "The Pit," "The Octopus," etc. The volume, which will be entitled "The Third Circle," will contain a collection of the most famous stories of this gifted author, dealing with the underworld of Chinatown in San Francisco, many of them about conditions of life in that city that have now vanished.

In addition to "Red Horse Hill," by Sidney McCall, Little, Brown & Co. publish on May 22 a new romance by Anthony Partridge, entitled "The Kingdom of Earth," with Wenzell illustrations; also, "Cooking for Two," a new book for young housekeepers, by Janet M. Hill, editor of the *Boston Cooking School Magazine*. Advance orders necessitated three printings of "Red Horse Hill" and two printings of "Kingdom of Earth" before publication.

EDWARD STERN & COMPANY, INC., 140 North Sixth Street, Philadelphia, have brought out a cheerful helper in correspondence in what they call "Postscript Stamps." These stamps, $\frac{7}{8} \times 1\frac{1}{2}$ inches in size, come in twelve series printed in colors, with pictures and mottoes humorous and serious, popular and classic. The stamps are gummed and perforated and put up twenty-five to a sheet, and are intended to be pasted as postscripts to letters or on the back of the envelope in the same manner as were the red cross stamps last winter.

THE CIRCLE PUBLISHING COMPANY, Madison Avenue and Twenty-sixth Street, New York City, publishes to-day "Love Among the Chickens," by P. G. Wodehouse, telling of the sprightly adventures fair and "fowl" on an amateur's chicken farm. The story is full of fun and runs through many difficulties with success. Aside from the fun there is a cheerful love story, everybody is happy, the hero finds a professor upset in the bay and tells him as he rescues him that he has won his daughter's affections. All is nonsense, but delightful nonsense.

J. B. LIPPINCOTT COMPANY added five new scientific books to their list this week. The most important is a third edition of Moore's standard treatise on "Sanitary Engineering," revised and enlarged by E. J. Silcock, in two volumes. The other books are "The Screw Propeller," by A. E. Seton; "Antimony," by Chung Yu Wang, geologist for the Hunan Province, China; and "Dustless Roads—Tar Macadam," by J. Walker Smith. Of a more popular scientific nature is Charles R. Gibson's "How Telegraphs and Telephones Work," written in simple non-technical language.

SMALL, MAYNARD & Co. will publish June 12 "Waylaid by Wireless: a Suspicion, a Sporting Proposition, and a Transatlantic Pursuit," by Edwin Balmer, who wrote the famous "wireless" scene in the popular play, "Via Wireless," and is now writing the "Luther Trant" detective stories running in *Hampton's*. The subject is of ever-increasing interest, and attracts even those to whom "wireless" and magic are synonymous. The book is illustrated by Edmund Frederick. Part of the story was received with enthusiasm as it appeared in the *Saturday Evening Post*, but much is published for the first time.

THE TANDY-THOMAS COMPANY have nearly ready a new edition of William Cullen Bryant's "Thanatopsis." Both text and illustrations are printed from intaglio copper plates, the work of Walworth Stilson. There are thirty full-page etchings, of which one-half are illustrations, the other half containing the text surrounded with appropriate designs. Every plate is printed on silk tissue, hot pressed upon hand-made paper. Another book about ready is entitled "My Country," an illuminated and illustrated edition of the American national anthem, designed and executed by Walter Tittle. Printed in color and gold throughout, after the style of the ancient missals.

FLEMING H. REVELL COMPANY have just ready "Tell Me a True Story," by Mary Stewart, a volume of tales of Bible heroes for the children of to-day, with an introduction by A. F. Schauffler, D.D., with illustrations; "Satan and the Saint, or, the Present Darkness and the Coming Light," by James M. Gray, D.D., a series of popular Bible studies as delivered to Saturday-night Bible classes numbering several thousand members, in Chicago and Grand Rapids, Mich.; also, "By the Great Wall," selected correspondence of Isabella Riggs Williams, missionary of the American Board to China, 1866-1897, with an introduction by Arthur H. Smith, fully illustrated.

MOFFAT, YARD & Co. will publish shortly four books by John Jay Chapman, author of "The Maid's Forgiveness," etc. Three of these are new editions of the following volumes of essays: "Emerson and Other Essays," containing studies of Emerson, Walt Whitman, Browning, Stevenson, Michael Angelo's Sonnets, the Fourth Canto of the *Inferno* and *Romeo*; "Causes and Consequences," studies in politics, society, education, democracy and government; and "Practical Agitation," essays intended to "explain the practical world to any young and enthusiastic person." The other Chapman book is a new dramatic composition called "A Sausage from Bologna," a successor to the author's "Four Plays for Children."

THOMAS NELSON & SONS have put a complete set of Victor Hugo in eight volumes in their bewitching *New Century Library of Standard Authors*: v. 1, 2, *Les Misérables*; v. 3, end of *Les Misérables*; Bug Jorgel and Claud, Greux; v. 4, *Notre Dame*; v. 5, *Toilers of the Sea*; v. 6, *Man Who Laughs*; v. 7, *Ninety-Three*; v. 8, *Hans of Iceland*, and *The Last Day of a Condemned*. The type is as clear and large as in the larger books; it is merely a matter of the India paper that makes it possible to crowd so much into these dainty volumes. The volumes are bound in maroon limp leather and lie flat open at any page. No one can do better than to read Victor Hugo again this coming summer, and no one can get a Hugo in more dainty or more practical shape.

BRENTANO'S will publish shortly, in two volumes, the story of Lauzun, courtier and adventurer, and a friend of Louis XIV., who has been regarded as the original of Dumas' D'Artagnan. Much of the material in these volumes is quite fresh, and throws much light upon the distracted conditions of Ireland when she was putting up her great fight against the Sassenach. It also throws sidelights on the reign of the Grand Monarch which reveal not only the greatness of that potentate but his littleness also. A book to be ready early in June is Dr. Angelo S. Rapoport's "Royal Lovers and their Favorites," which contains accounts of "the romantic episodes of a few sovereigns, and preferably those with whose history the reader might not be so familiar." The portraits illustrating the work are reproductions from paintings.

HENRY HOLT & COMPANY will bring out this month Eva Lathbury's "The Long Gallery" and Walter Prichard Eaton and Elise Morris Underhill's "The Runaway Place." The undying past rules in each, but Miss Lathbury's story includes the past of the ancestors of her characters whose portraits adorn "The Long Gallery" of Southern Court in England; while the past of the people of "The Runaway Place," (Central Park,) only runs back to their childhood and such dreams of remoter times as the poets had conjured up for them. But there is a pleasing likeness between the love for and memories of childhood of these English aristocrats, and the New York journalist "out of a job." Another book to be brought out this month by the Holts is "Homespun," by Lottie Blair, author of "Way Down East," etc., a humorous story of New England village life, showing the same sort of characters and plot development that gave the author's plays such wide appeal.

CASSELL & Co. have just brought out "A Daughter of the Storm," a tale of the sea by Captain Frank H. Shaw; "The Secret Paper," by Walter Wood, a novel which is largely a result of the author's travels along some of the unbeaten ways in the United States and Canada, and has for its setting America and England; a new novel by Richard Marsh, entitled "The Interrupted Kiss," a mystery story in which there is humor in plenty, dialogue of brilliant quality and a continuous succession of incident. They have also just ready a novel entitled "The Lure of Eve," by Edith Mary Moore, with a frontispiece in colors by J. E. Sutcliffe. To those who are interested in "some new thing" this book should appeal with special force. It is the writer's first published novel, and may be said to possess power. The characters are drawn with a sureness of touch that proves the author to be a closely observant student of her fellow beings.

COINCIDENT with the retirement of Dr. Eliot from the presidency of Harvard University, Houghton Mifflin Company, as already briefly noted, are publishing a notable little book by Dr. Eugen Kuehnemann, Professor of Philosophy in the University of Breslau, on "Charles W. Eliot, President of Harvard University, May 19, 1869-May 19, 1909." His study of Dr. Eliot's life work is marked by the thoroughness of plan and detail that characterize the work of German scholars. The first chapter describes in brief the college at the time of Dr. Eliot's inauguration, and then follows an account of the expansion of the elective system in college development, and of the growth of the professional schools into branches of the first real university in America. Professor Kuehnemann then takes up Dr. Eliot's educational and social philosophy, his life, public activities and personality. Although much has been published during the last few months on Dr. Eliot and his work, it has been of a journalistic character, and no one has undertaken to put into book form a thoughtful, careful and dispassionate study of the influ-

ence of Harvard's great president on American education. Professor Kuehnemann has been for two terms exchange professor at Harvard, as arranged for by Emperor William, and therefore his point of view is especially interesting.

THE JOHN MCBRIDE Co. have just ready "Love Letters of Famous Poets and Novelists," edited with biographical and descriptive notes by Lionel Strachey and Walter Littlefield. This volume contains some 170 letters selected from the authentic correspondence of seventeen literary celebrities with their spouses, sweethearts or paramours. In order to enhance the reader's interest, the editors have prefaced each set of letters with a page or two of explanatory information concerning the circumstances of the correspondence and the participants. Another distinctive feature is the considerable amount of special translation embodied, including that of some of Goethe's dainty, daily little *billets doux* to Frau von Stein, wife to the Duke of Weimar's Master of the Horse. Itself representing so many phases and varieties of the "tender passion," as expressed by noted personages, in the epistolary vein, this volume is to be succeeded, at intervals, by three more, (now in preparation,) viz.: "Love Letters of Famous Royalties and Commanders," "Love Letters of Famous Statesmen and Fashionables," and "Love Letters of Various Celebrities," the whole series forming the first genuinely comprehensive collection of authentic love letters ever issued. It will embrace amatory correspondence ranging through nineteen centuries, from Cicero to Richard Wagner, and will contain material never before printed in English, thus affording fresh and deliciously piquant glimpses into the private lives of certain well-known historical characters.

AUCTION SALES.

MAY 25, 26, 10 A.M. and 2 P.M.—Library of James Mills Peirce, of Harvard University, professor of mathematics, Perkins Professor of Astronomy, Dean of Graduate School, etc., including presentation copies, Americana, etc., Arundel Society prints, original ms. of History of Harvard University, by Benj. Peirce, librarian of Harvard, Cambridge, 1833. (1555 lots.)—*Libbie*.

MAY 26, 27, 2:30 P.M.—Autographs, including part of the collection of J. H. McCortney, of Chicago, Ill. (391 lots.)—*Anderson*.

JUNE 1, 2, 2:30 P.M.—A private library, with additions, Americana, including books on the Indians, New York, a long and very complete collection of books by Oscar Wilde, etc. (671 lots.)—*Anderson*.

JUNE 3, 3 P.M.—Miscellaneous, including Americana, Quakerism, occult, a large portion of which are in publisher's state. (379 lots.)—*Merwin-Clayton*.

JUNE 7-10, JUNE 15-18.—The valuable library of books and mss. of Henry B. H. Beaufoy.—*Christie Manson and Woods*, King Street, St. James's Sq., London, Eng.

TERMS OF ADVERTISING.

Under the heading "Books Wanted" book-trade subscribers, under their own names, are given the privilege of a free advertisement for books out of print of five nonpareil lines, exclusive of address, in any issue except special numbers to an extent not exceeding 100 lines a year. If more than five lines are sent the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, or those advertising anonymously, must be paid for at the rate of 10 cents a line. All objectionable books will be excluded so far as they come under our notice.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No reduction for repeated matter.

All other small undisplayed advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no account must pay in advance, otherwise no notice will be taken of their Communications.

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In answering, please state edition, condition, and price, including postage or express charges.

Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash.]

Write your wants plainly, and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly," does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay" book-sellers should take the usual precautions, as to advertisers not known to them, that they would take in making sales to any unknown parties.

W. Abbott, 141 E. 25th St., N. Y.

Books on forestry and trees.
Book Buyer, Sept., Oct., 1907.
Collier's, Feb. 11, 1907; Feb. 12, 1908.

Adair Book Store, 43 E. Van Buren St., Chicago, Ill.

Schroder's Formula List of Expired Patents, any.

Amer. Bap. Pub. Soc., 37 S. Pryor St., Atlanta, Ga.

Doctrines of the Bible, by Harbin.
Negro in Africa and America.
Georgians, by Geo. Gilmer.

Amer. Bap. Pub. Soc., 279 Elm St., Dallas, Tex.

Second-hand copy of Carson, On Baptism.

Amer. Code Co., 63 Nassau St., N. Y.

Wetmore's Code.
Lieber Code, 1806.
Western Union Code, Universal ed.

Amer. Mag. Exch., 3518 Franklin Ave., St. Louis, Mo.

Stevenson, Thistle ed., any after vol. 16.
Swedenborg's Hermetic Philosopher.
Christ the Spirit, pt. 2, or 1-vol. ed.

American Society of Mechanical Engineers, 29 W. 39th St., N. Y. [Cash.]

Transactions of the American Society of Mechanical Engineers, vol. 9.

Americus Book Co., Americus, Ga.

Sermons of Bishop Stephen F. Elliott.
Mass. Acts, 1835 to '47.

Ammon & Mackel, Successors to Leggat Bros., 81 Chambers St., N. Y.

Ridpath's History of the World, 9 vols., or 17 vols.
Directories of the Bronx, N. Y., or any part of
Westchester Co., previous to 1858.
Chambermaid's Diary.
Century Book of Facts. Pub. by King, Richardson Co.

Anglo-American Authors' Assoc., 225 5th Ave., N. Y. [Cash.]

Wanted to purchase, for spot cash, De luxe sets of extra illustrated and bound books; anything de luxe. State particulars and price.

The Antlers Book Shop, 322 Royal St., New Orleans, La.

Lea, Sacerdotal Celibacy.
Davitt, Leaves From a Prison Diary.
Anything on criminals and prisons.

D. Appleton & Co., 29 W. 32d St., N. Y.

Spooner's Dictionary of Painters, 2 vols.
Elizabeth Towne Branch, Ogden Family in America.
Blow, The Study of Dante.

Assoc. Book Co., 4 W. 40th St., N. Y.

Mark Twain's Joan of Arc. 1895.
Mark Twain's Pudd'nhead Wilson. 1894.
Mark Twain's Gilded Age. 1873.
Hearn, Lafcadio, any 1st eds.
English, T. D., Poems, 1st ed.
Nast Almanacs for 1872, '73, '74.
Emerson, P. H., Birds, Beasts and Fishes. London, 1895.
Lacy, G. H., North Punjab Fishing Club. Calcutta. 1888.
Lea, Archdeacon, Fishing Reminiscences. London, 1892.
Markham, A. H., Whaling Cruise. London, 1875.
Robertson, Col. J. P., Personal Adventures. London, 1906.

Bailey & Sackett, Syracuse, N. Y.

Smith's History of the World, 3 vols. Appleton.

Wm M. Bains, 1213 Market St., Phila., Pa.

Days, Windows, book about stained glass.
Graham's Golden Age, with or without illustrations.
Stone, 1897.

Wm. Ballantyne & Sons, 428 7th St., Washington, D. C.

Bastiat, Popular Fallacies Regarding Trade and Foreign Duties.
Peniston, Both Sides of the Tariff Question.
Clarke, The Tariff Made Plain.
Goss, The Tariff Administration.
McKinley, Tariff in Days of Henry Clay and Since.
Shaw, The National Revenues.
Young, Protection and Progress.

C. M. Barnes-Wilcox Co., Chicago, Ill.

Key to Short Selections for Translating English into French, Bercy.

H. C. Barnhart, 49 W. Market St., York, Pa. [Cash.]

Bishop Christian Newcomer's Journal (or Diary). Hagerstown, Md., 1834.

C. H. Barr, Lancaster, Pa.

Davidson, Songs and Fancies. Aberdeen, 1666.
Saltus, Purple and Fine Women.
Scollard, Cloistering of Ursula.
Scollard, On Sunny Shores.
Scollard, Under Summer Skies.
Scollard, Lyrics Bough.

A. A. Beauchamp, 6 W. 98th St., N. Y. [Cash.]

Bevil's Falcon, Simms, good copy.
Any pamphlets on Christian Science about 1885-
Christian Science Journal, vols. 1, 2, 3.
A. L. S. Eddy.

The Bell Book and Stationery Co., Inc., 914 E. Main St., Richmond, Va.

A Thousand and One Days, the Persian Tales, 2 vols. London, 1892.

Board of Publication B. C. A., 25 E. 22d St., N. Y.

White, From Boniface to Burglar.
White, Penalty and Redemption.
Tennent, Gilbert, Sermons, 1744.
Tennent, Gilbert, Discourses, 1745.
Tennent, Gilbert, Sermons, 1758.

Bobbs-Merrill Bookstore, W. K. Stewart Co., Indianapolis, Ind.

Warner, Library of World's Best Literature.
Dugdale, The Jukes.
B. J. Jefferies, Color Blindness.

BOOKS WANTED.—Continued.

Book Exchange, 50 Seneca St., Buffalo, N. Y.

Bruhn's Tables of Logarithms, 7 Places.
 Scott, Border Exploits.
 Harper, Stage Coach and Mail.
 Harper, Over the Road.
 Harper, Great North Road.
 Townsend, Entailed Hat.
 Spanish-English Dict. Syllabic.
 Maynard, Was Lincoln a Spiritualist.
 Anderson, Karma.
 Anderson, Septenary Const. of Man.
 Mead, Pistis Sophia.
 Netovitch, Unknown Life of Jesus.
 Muller, Yoga of Christ.
 Simms, Hist. of Schoharie Co. and Border Warfare, 1845.
 Essenes, Rites and Ceremonies of, Natl. Series, no. 2.

Book Exchange, Toledo, O.

Morford, The Rest of Don Juan.
 Mermaid Series, Massinger, vol. 2.
 Clips, Oct. 15, 1896.
 Literary Miscellany, 1908.
 Forms and Fantasies, no. 5. \$1.

Book and Print Shop, 24 W. 39th St., N. Y.

Wolle, Francis, Diatomaceæ of North America. Bethlehem, 1894.
 Wolle, Francis, Desmids of the United States. 1884.
 Van Dyke, Fisherman's Luck, Walton ed.
 Trumbull, Birds That Interest Gunners. Harper, 1888.
 Send lists of second-hand sporting books.

The Boston Book Co., 83 Francis St., Back Bay, Boston.

Cosmopolitan, Aug., '86; May, Sept., '87; Oct., Nov., Dec., '88; Nov., '89.
 Forum, Oct., '87; Nov., Dec., '88.
 Jour. Am. Folk-Lore, odd nos. Send for list.
 Jour. Political Economy, Sept., '06. \$1 if at once.
 McClure's, July, Aug., Oct., '93; Sept., '94.
 Outlook, 1897, odd nos.
 So. Literary Messenger, May, '59, for pp. 397-8. \$1.

J. W. Bouton, 10 W. 28th St., N. Y.

Frazer, The Golden Bough, 3 vols.
 Slater's Early Editions.
 Procopius. Athenian Society.
 Knowlson's Art of Thinking.

C. L. Bowman & Co., 225 5th Ave., N. Y.

Stanhope's Life of William Pitt, the Younger, 4 vols. 1862.
 Life of James De Molay.
 Journal of Chemical Industry, vols. 1903 to '08 inclusive, unbound or bound, complete with Index and Title-page.

Brentano's, 5th Ave and 27th St., N. Y.

Elliott's Lost Atlantis.
 Lost Lemuria.
 Drummond's Greatest Thing in the World.
 Lafcadio Hearn, 1st eds.
 Scott's Napoleon.
 Langenbeck's Chem. of Pottery.
 Gray's Elsa.
 Rcsa Amarosa.
 Kleen's Massage.
 Chamberlain's Wagner, illus. ed.
 Art Life of Wm. Morris Hunt.
 Haswell's Rem. Early Marine S.
 Engine Const. in U. S., Inst. of Naval A.
 Rugart's Life of Fulton, with copies of Fulton's orig. drawings.
 McFarlane's Hist. of Steam Nav.
 Preble's Hist. of Steam Nav.
 Bennett's Exercising in Bed.
 Samuels' Forecastle to Cabin.
 Crane's Little Regiment.
 Crane's Maggie.
 Crane's Third Violet.
 Crane's Open Boat.
 Crane's Black Riders.
 Enquire Within.
 David's Little Lad.
 Buchanan's Psychometry.
 Muller's Kant's Critique, 1896 ed.
 Helper's Impending Crisis.
 Layard's Monuments of Nineveh.
 Table Talk of Napoleon.

Brentano's, N. Y.—Continued.

Bernstein's Gates of Israel.
 Bucke's Walt Whitman.
 Holmes' London Police Courts.
 Pierpont's Am. First Class Book.
 Pierpont's National Reader.
 Pierpont's Young Reader.
 Battles and Leaders of Civil War.
 Streeter's Precious Stones.
 Davis' Nature's Divine Rev.
 Old Daniel Stories.
 Shaw's Sanity of Art.
 People's Cook-Book.
 Tuckerman's Month in England.
 Joy of Capt. Ribot.
 Nader's Golden Threshold.

C. A. Brice, Box 897, N. Y.

Poe's Miscellaneous Works, 4 vols., old Redfield ed.

Albert Britnell, Toronto, Canada. [Cash.]

Complete set of The Proceedings of the American Society of Civil Engineers.

The Brown, Eager & Hull Co., 411 Summit St., Toledo, O.

American Catalogue, 1896-1900; 1905-'07.
 Scope and Importance to State of Science of Natl. Energies. Pub. by Oxford Press.

The Burnham Antique Book Store, Boston, Mass. [Cash.]

Borden's Map of Mass. 1832 or '42.
 Carter's Summer Cruise.
 Shepard's Life of Martin Van Buren.
 Adams' Kidnapped Millionaires.
 The Krank, by T. W. Lawson.
 Fichte's Collegiate Lectures. Edinburgh, 1846.
 Carter Genealogy.
 Grizzly Bear Adams' Adventures.
 Little Gentleman in Green.

Callaghan & Co., 114 Monroe St., Chicago, Ill.

Dumas' Russian Crimes.
 Campbell's Lives of Lord Chancellors.

The A. H. Clark Co, Carlton Bldg., Cleveland, O.

Bancroft's Native Races of Pacific Slope.
 Hittell's History of California.
 Scripture, E. W., New Psychology.
 Sill, E. R., The Hermitage and Other Poems.
 Townsend, Anecdotes of the Civil War.

A. S. Clark, 218 Washington St., Peekskill, N. Y.

National Geographic Magazine, vols. 1 to 16, bound or unbound, or any part of same.

W. B. Clarke Co., 26 Tremont St., Boston, Mass.

Anything on Henry M. Grady.
 Walford, Mr. Smith.
 Nicolay and Hay's Lincoln, 10 vols., second-hand set.
 Wall Street Stories.

Peter Cogan, Saratoga Springs, N. Y.

Irving's History of the 19th Army Corps.
 Northub's 12 Years a Slave.
 Perkins' Saratoga. 1901.
 Anything on Saratoga.

Geo. H. Colby & Co., 22 Main St., Lancaster, N. H.

History of the White Mountains, by Lucy Crawford. 1846.
 Any White Mts. or N. H. books, excepting almanacs.

Columbia University Book Store, 117th St. and Broadway, N. Y.

Plato's Dialogues, Jowett, English ed., 5 vols.

R. W. Crothers, 246 4th Ave., N. Y. [Cash.]

Hood's Own.
 Souvenirs of a Diplomat, by de Bascomb, 2 copies.

The Cut Rate Book Co., 20 E. 7th St., Cincinnati, O.

Illinois Mag., vol. 1, nos. 1, 2.
 Theatre, Aug., 1907.

Louis Danziger, 3106 Prairie Ave., Chicago, Ill.

Mommsen's Rome.
 Guizot's Oliver Cromwell.
 Gardner's Christian Cy. Edin., 1866.
 Public Men and Events, Sargent, vol. 1.
 Life of Geo. Ticknor, vol. 1.

Charles T. Dearing, Louisville, Ky.

Sermons, Andrew Bonar.

BOOKS WANTED.—Continued.

Denholm & McKay Co., Worcester, Mass.

Pepys' Diary, $\frac{3}{4}$ leather, Morris ed.
Katherine De Medici, old calf binding, pocket ed.
Little, Brown & Co.

De Witt & Snelling, 111 Telegraph Ave., Oakland, Cal.

Cur. Lit., Feb., June, July, 1889.
Bookman, July, 1896.
Scientific Amer., March 20, 1886; Feb. 12, '87;
Feb. 8, '90.
Chautauquan, Jan., 1902.
Scammel's Treasure House of Useful Knowledge
and Ency. of Best Methods.
Contemporary Biography, large octavo vol. Pub. by
Bancroft, S. F.
Men of California. Pub. by Pacific Art Co., S.
F., 1901.
Finlayson's Street Law. Pub. in Los Angeles, 1893.
Ore Deposits, ed. by T. A. Rickard.
Tales of the Sourdough, Verse.

DeWolfe & Flske Co., 20 Franklin St., Boston, Mass.

The King's Namesake, Phillimore.
Grasses, Ward. Mac.
Alzog, Hist. of Catholic Church.
Lingard's Hist. of England.
Doré, Bible.
Bubbles From the Brummere of Nassau, Head.

Dixie Book Shop, 41 Liberty St., N. Y.

Stephens' War Between the States, vol. 2.
Benton's 30 Years in Senate, vol. 2.
Blaine's 20 Years in Congress, vol. 2.
Hunt's Merchants' Magazine, 1860 to '69.

Dodd, Mead & Co., 372 Fifth Ave., N. Y.

J. W. Barber's Historical Collections of Massachu-
setts.
J. W. Barber's Historical Collections of Con-
necticut.
Gray's Elsa. Harper.
Papers published in the South during the Civil
War.
Story of Two Noble Lives, by Hare.
Lady Susan's Letters and Watsons, illus. by Brock.
Paladin and Saracen, Calthrop.
Grace for Grace, by James.

H. & W. B. Drew Co., Jacksonville, Fla.

Martyrs of Catacombs.

Wm. J. C. Dulany Co., 339-341 N. Charles St., Baltimore, Md.

Shaw, Illuminated Ornaments of the Middle Ages.
McClure's for Jan., 1904.
Harper's Weekly, Feb. 21, 1903.
Hoffman, Race Traits and Tendencies of Negro.
Sylvestre, Paleographie Universelle.
Westwood, Irish and Anglo-Saxon Illuminations.
Birck and Jenner, Early Drawings and Illumina-
tions.

Daniel Dunn, 677-679 Fulton St., Brooklyn, N. Y.

G. P. R. James, Leonore, Poutypool, Bride of Lan-
deck, False Heir, Man in Black, Great Con-
manders, vol. 2.
Cromwell's Letters and Speeches, Carlyle, vol. 1,
London ed.

G. Dunn & Co., 403 St. Peter St., St. Paul, Minn.

The Collegians, Gerald Griffin.
Etude, Jan., April, 1904; May, '05.
House Beautiful, Oct., 1908.
World To-day, Jan., 1904.
Recreation, Jan., Feb., 1908.

E. P. Dutton & Co., 31 W. 23d St., N. Y.

Life and Letters of S. Jackson, by his Wife.
Harper.
Athens and Its Monks.
Haven, Home Series of Juveniles, 8 vols. Appleton.
Haven, Good Report.
Haven, Home Stories.
Notley, From the Other Side.
Wood, Symbolism. Pub. by Ritchie.
Warren, Birds of Pennsylvania.
Natural History of New York, vol. on Birds.

W. C. Edwards, Sibley Block, Rochester, N. Y.

Jerrold, St. Giles and St. James.

The Elchelberger Book Co., 308 N. Charles St., Baltimore, Md.

Francis Thompson, Shelley, 1st ed.
Emmons, History of the Navy U. S., 1775-1853.

Geo. Engelke, 280 N. Clark St., Chicago, Ill.

[Cash.]

Sacred Books of the East, vol. 13.
Garland, Spirit of Sweetwater. 1898.
Incident in the Life of Madame Blavatski.
Secret Doctrine.

C. P. Farrell, 117 E. 21st St., N. Y.

Champion's Travels and Explorations of the Tem-
ple of Karnack, in English.
Joseph, Ben-Bendera.
The Red Light, Casson.
The Gospels, Renan.

H. W. Fisher & Co., 214 S. 15th St., Phila., Pa.

Short History of India, by Sir Alfred Lyall.
The Heroes of Faith, Sermons, by Vaughn.

S. B. Fisher, 45 Sanford St., Springfield, Mass.

Paine's Age of Reason.

W. Y. Foote Co., University Block, Syracuse, N. Y.

Gray's Miracles of Nature, vol. 3.
Original set of Nicolay and Hay's Lincoln.

Fowler Bros., 543 So. B'way, Los Angeles, Cal.

The Satan of Scriptures, Ormiston.
Lectures on the Last Things, Seiss.

W. R. Funk, Agt., Dayton, O.

Second-hand copy of Van Oosterzee's Dogmatics.

Edwin S. Gorham, 251 4th Ave., N. Y.

Schools of Charles the Great, by Mullinger.

The Harrison Co., Inc., Atlanta, Ga.

Abbott's Clerks' and Conveyancers' Assistant, late
ed.
Boone, On Court Pleadings.

Harvard Co-operative Society, Cambridge, Mass.

Galton, Probability the Foundation of Eugenics.
Geikie, Great Ice Age. Appleton.
Hazlitt, Shakespere Library.
Heitmann, Hist. Register of Cont. Army.
Hyne, Lost Continent. Harper.
Laughlin and Willis, Reciprocity. B. & T. Co.
McLaughlin, Studies in Med. Life and Lit.
Rabbano, Am. Com. Policy.

Walter M. Hill, 831 Marshall Field Bldg., Chicago, Ill.

Chaucer's Works, Aldine Edition.
Gray's Elegy, 3d ed.
Ridpath's History of the World.
Chiver's, Thomas Holley, Nacoochee, 1837; The Lost
Pleiad, 1845; Eonchs of Ruby, 1851.
Hale, Man Without a Country, 1st ed.
Bookbindings Old and New, by B. Matthews.
Atticus, the Retired Statesman, abt. 1824, "Plumber
Ward."
Herndon's Lincoln, 3 vols.
James, Henry, Little Tours in France, large paper.
Green, R. T., Soldiers of the Revolution, Va. Offi-
cers and Privates Army and Navy. Culpepper,
Va., 1901.
Indian University of Extracts From the Sources,
S. B. Harding and W. G. Weathersby. Blooming-
ton.
Lord's Points of History.
Carlyle, French Revolution, Library ed., 3 vols.
London.
Daily News Calendars, 1903, '06, '07.
Raddo's Life of Pasteur.
Strange Life of P. B. Randolph.
Randolph's Rivulit.
Pope's Dunciad. 1728.
Trial of Oscar Wilde, Paris, 1906.
Musaen's German Fairy Tales, trans. by Mark
Lemon.
Webster's Unabridged Lexicon.
Turk, M. H., The Legal Code of Alfred the Great.
Cook, A. S., Extracts From the Anglo-Saxon Laws.
Turner, S. E., Sketch of the Germanic Constitution.
Putnam, 1888.
Major Jones' Courtship and Marriage.
Hearn, Lafcadio, 1st eds., Some Chinese Ghosts,
Kwaidan, One of Cleopatra's Nights.
Giles, The Giles Memorial. 1864.

BOOKS WANTED.—Continued.

Walter M. Hill.—Continued.

- Hamilton, The Family Records of John Hamilton. 1874.
 Hayden, Genealogy of Hayden Family. 1869.
 Genealogy of the Ireland Family in England. New York, 1866.
 Pease's Genealogy of Isaac Lawrence. Albany, 1853.
 Genealogy of the Marion Family of South Carolina. 1845.
 Genealogical Memoir of the Family of Richard Otis. Boston, 1851.
 Phillips' Pedigree and Genealogical Memo. of the Pellatt Family, 2 parts.
 Genealogical Record of Phelps Family. Big Rapids, 1878.
 Pedigree of Phipps, Pfibbs or Phibbs Family. 1890.
 White's Eulogy on John Pickering, D.D. Camb., 1847.
 Pedigree of the Quincy Family.
 Early History of the Rochester Family in America. 1882.
 Scott, Early New England Marriage Dower. Boston, 1868.
 Discourses on Charles S. Seabury, by Maples. 1859.
 Sherman, Sketch and Life and Character of Roger Minott S., etc., by Lyman Atwater, 3 vols. in 1 1845, '46, '48.
 Shriver, History of Shriver Family, etc., 1664-1888. Baltimore, 1888.
 Bassett, John Spencer, Slavery and Servitude in the Colony of North Carolina. 1896.
 Brissot, J. P., The Commerce of America With Europe, etc. London, 1794.
 Bristed, John, Resources of U. S. of America. 1818.
 Buckingham, James S., Slave States of America, 2 vols. 1842.
 Coningham, Kate, pseud., The Sunny South. Philadelphia, 1860.
 Davis, John, Travels of 4 Years in U. S., 1798-1802. London, 1803.
 Du Bois, W. E. B., Suppression of African Slave Trade, 1638-1870. 1896.
 Duvalon, Travels in Louisiana and Florida in Year 1802. N. Y., 1806.
 Morgan, A. Y., Yazoo; or, on the Picket Line of Freedom in the South. 1884.
 Reid, Whitelaw, After the War. Cincinnati, 1866.
 Ingle, Edward, Southern Sidelights. N. Y., Crowell, 1896.
 Singleton, Arthur, Letters From South and West. Boston, 1834.
 Van Buren, A. De Puy, Jottings on the South. 1859.
 Wilkinson, Frederick, Story of Cotton Plant. N. Y., 1902.
 Rambles at the South by Father William. N. Y., 1854.
 Fleming, Walter, Civil War and Reconstruction in Alabama. N. Y., 1905.
 James, Charles T., Letters on Culture and Manufacture of Cotton. N. Y., 1850.
 Knox, Thomas Wallace, Campfire and Cottonfield. N. Y., 1865.
 Loring, Francis W., Cotton Culture and the South. Boston, 1869.
 Smith, Family Records, etc., Descendants of Gilbert S. Stonington, Conn., 1751, by E. D. Smith. New York, 1870.
 Stone, Genealogy of the Stone Family of R. I., by R. C. Stone. Providence, 1866.
 Stranahan, Genealogies of Stranahan, Josselyn, Fitch and Dow. Brooklyn, 1868.
 Thacher, Geneal. and Biog. Sketches of Descendants of Thomas and Anthony Thacher. Vineland, N. J., 1872.
 Warner, One of the Warner Family in America, by Andrew F. Warner. Hartford, 1892.
 Welles, History of Welles Family, Eng. Ancestors of T. Welles, of Hartford, Conn., 1635. New York, 1848.
 Wolcott, Memorial of Henry Wolcott, etc. New York, Printed for private distribution, 1881.
 Yardley, Genealogy of Y. Family, 1402-1881, etc. Phila., 1881.

Hinds & Noble, 31-35 W. 15th St., N. Y.

- Hezekiah Butterworth's Political History of South America.
 English translation of Angela Mosso's little book on the Emotion of Fear.
 McKechnie's The State and the Individual.

Hirschfeld Bros., Lim., 13 Farnival St., Holborn, London, E. C., Eng.

Transactions of the American Orthopedic Assoc., vols. 4 and 5.

Paul B. Hoeber, 69 E. 59th St., N. Y.

Annals of Surgery, 1909.

Hunter & Co., Richmond, Va.

Dr. R. L. Dabney's Defense of Va.

Campbell's History of Virginia.

Froude's History, odd vols.; also sets.

Hyland Bros., Portland, Ore.

Greenleaf, On the Scripture.

Hastings, L. W., Emigrant's Guide to Ore. and Cal.

Hastings, L. W., New History of Ore. and Cal.

Any Oregon items.

Illinois Book Exchange, 407 Lakeside Building, Chicago, Ill.

Audubon's Quadrupeds, vol. 3. 1854.

Audubon's Birds, vols. 1, 2, 3, 5. 1856.

Ingersoll's Works, 12 vols., Dresden ed., cloth binding.

Geo. W. Jacobs & Co., 1216 Walnut St., Phila., Pa.

Dialogues of Kami; Multatuli, in English, both written by Donnes Dekkre, and formerly published in the Dutch language.

E. T. Jett Book and News Co., 912 Olive St., St. Louis, Mo.

Conquering the Wilderness.

Incidents in My Life, D. D. Home.

Things Will Take a Turn.

Ideala, Sarah Grand.

Joe's Second-Hand Book Store, 113 N. 10th St., St. Louis, Mo.

Oahspe, a New Bible in the Words of Jehovah.

Medical Dictionaries in German.

Handbooks, all Kent's, Trautwine's. Give dates.

Little Journeys, 1st 12 nos.

E. W. Johnson, 39 W. 42d St., N. Y.

Westerly (R. I.) and Its Witnesses.

Evans, Wilson, Inez, 1st ed.

The Edward P. Judd Co., New Haven, Conn. [Cash.]

Journal of Eugene De Guerin, trans. and ed. from French by G. S. Trehetieu. Dodd, Mead.

Life of Metternich, Malkson. Lippincott.

Kendrick Book and Stationery Co., Denver, Col.

Horace Greeley's Trip West.

With Byron in Italy, by McMahon, large paper ed.

Pub. by McClurg & Co.

King's Book Store, 1716 Market St., San Francisco, Cal.

Errors in the Use of English, Hodgson.

Farm Ballads, Will Carleton.

Life of Thackeray, Louis Melville.

Hittell's History of Cala.

California, anything.

King's Old Book Store, 891 Golden Gate Ave., San Francisco, Cal.

Fletcher, Steam Jacket.

Low, Steam Engine Indicator.

Bryant, Pauline Seward.

Acton, Reproductive Organs.

Ripley, War With Mexico, vol. 2.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y. [Cash.]

Forest Trees of the U. S., with plates. Pub. by U. S. Govt.

Trans. of Am. Soc. of Civil Engineers, vols. 28, 46, 48.

Mass. State Bd. of Health Ref., 1905.

Comp. vols. or nos. of Journal New Eng. Water

Works Ass'n, vols. 1, 2, 3, 4, 5, 6, 7, 9.

Comstock's Elocution.

P. E. Kubel, 220 S. Broadway, Los Angeles, Cal.

Daniele Cortis, Fogazzaro. Holt & Co., 1887.

Metempsychosis. Longmans, 1888.

Legends and Myths of Hawaii.

Social Silhouettes, Edgar Fawcett.

Mangan's Poems, ed. by Miss Guiney.

Miss A. W. Kurtz, Cuantla, Morelos, Mexico.

Stephens Incidents of Travel in C. H., etc., vol. 2.

Pub. in N. Y., 1841.

BOOKS WANTED.—Continued.

Charles E. Lauriat Co., 335 Washington St., Boston.

Spiritual Christianity, Chas. Aug. Tulk.
David Gray's Poems. Roberts, 1875.
Social Departure, Sara Duncan Cotes.
Love and Olivia, Cross.
In Sight of Goddess, H. R. Davis. Lipp.
Voyageur, 1st ed., May, 1905, Drummond. Put.
Aldrich, Story of a Bad Boy, 1st issue, illus. by Frost. H., M. & Co., 1894.
Two Years Before the Mast, Dana, 1st ed.

The Lawyers' Co-operative Pub. Co., Rochester, N. Y. [Cash.]

Dillon's Oddities of Colonial Legislation.

Leary, Stuart & Co., 9 So. 9th St., Phila., Pa.

A Genealogical Memoir of the Gilbert Family, by J. W. Thornton. Boston, 1850.
Quaker Partisan.

Little, Brown & Co., 254 Washington St., Boston.

Pop. Hist. of the Mollusca, Mary Roberts.
Pop. British Conchology, G. B. Sowerby.
The Path to Rome, Belloc.

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Stowe, Uncle Tom's Cabin, 2 vols., 1st ed. 1852.
Martin, Age of Louis 14th, etc., 4 vols., tr. by Mary Booth. Boston, 1864-'66.
Mother Shipton's Prophecies.
Mother Goose Melodies. Boston, 1719.
Swinton, Army of the Potomac.
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Matthews and Hutton, Actors and Actresses of Great Britain and the U. S. From David Garrick to Present Time, 5 vols. 1886.
Contendings of Apostles, English text.
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Kipling, Courting of Dinah Shad. Harper, N. Y., 1890.
Kirk, The Rear Guard of the Revolution.
Longworth, N. Y. Directories Prior to 1837.
Menu of Dickens' Press Dinner. N. Y., 1868.
Napoleon's Enchantress.
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Nashville American Sunday, Jan. 28, 1900.

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March's Thesaurus Dictionary.
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Popular Science Monthly, Nov., 1898; April, '89.
Quarterly Journal Economics, vol. 19, no. 1.

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 Contemporary Review, Nov., 1902; Oct., '03.

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